Sony

CSR Company Profile

Michiel van Dijk & Irene Schipper

Amsterdam, February 2006
Colofon

Sony
CSR Company Profile

By:
Michiel van Dijk & Irene Schipper
February 2007

Stichting Onderzoek Multinationale Ondernemingen (SOMO)
Centre for Research on Multinational Corporations

This document is licensed under the Creative Commons Attribution-NonCommercial-NoDerivateWorks 2.5 License. To view a copy of this license visit: http://creativecommons.org/licenses/by-nc-sa/2.5
SOMO, Amsterdam

SOMO
Keizersgracht 132
1015 CW Amsterdam
Phone: +31 (0)20 6391291
e-mail:info@somo.nl
# Contents

1. **Introduction** .................................................................................................................................................. 4
2. **Company Overview** .................................................................................................................................. 6
3. **Supply Chain** ................................................................................................................................................ 7
4. **CSR Responsibility Policies** .................................................................................................................... 9
   4.1 Human and Labour Policies .......................................................................................................................... 10
   4.2 Environmental Policies ................................................................................................................................... 11
   4.3 Compliance with CRS Standards .................................................................................................................... 12
5. **Field Research** ............................................................................................................................................... 19
   5.1 Sony Suppliers .................................................................................................................................................. 19
   5.2 Working Conditions in Supplier Companies ................................................................................................. 21
   5.3 Sony Hard Disk Drive Supply Chain in Thailand ........................................................................................... 28
   5.4 Working Conditions in the Thai HDD Supply Chain ...................................................................................... 31
   5.5 Sony Hard Disk Drive Supply Chain in the Philippines ............................................................................... 40
   5.6 Working Conditions in the Philippine HDD Supply Chain ........................................................................... 43
1 Introduction

This corporate social responsibility (CSR) company profile on Sony is part of a research project on the ICT hardware sector by SOMO, co-financed by the Ministry of Foreign Affairs in the Netherlands. Other financers are member organisations of International Consumer Research and Testing (ICRT) and two development organisations, namely Bread for All and the Swiss Catholic Lenten Fund. In addition to this profile, profiles are made on HP, Dell, Acer, Fujitsu Siemens Computers, Apple, Toshiba and Packard Bell.

The methodology used for the survey consists of:
- Website analyses;
- Analyses of annual- and CSR reports;
- Questionnaires to major computer brands sent by ICRT;
- Workers interviews in China, The Philippines, and Thailand;
- Interviews with the management of production sites.

The research is conducted by SOMO in collaboration with research and labour organisations in China, The Philippines and Thailand: like SACOM in China (Students and Scholars Against Corporate Misbehavior); the Workers’ Assistance Center, Inc (WAC) in The Philippines; the Centre for Labour Information Service and Training (CLIST) and Asia Pacific Workers Solidarity Links (APWSL) in Thailand. The definition of CSR used by SOMO is based on the “CSR Frame of Reference” published by the Dutch CSR Platform: a Coalition of 30 Dutch Civil Society Organisations and Trade Unions actively promoting CSR.

The first part of the profile provides a short general company overview and then focuses on the companies’ CSR policies and operational standards like supply chain responsibility, stakeholder involvement, independent verification and transparency and reporting.

The second part of the profile provides research findings of the field studies on social issues including workers interviews. Where relevant, the non-compliance cases with the EICC code reported by the Center for Labor Reflection and Action (CEREAL) in its 2006 report are also included. For the analyses of the environmental policies and practices SOMO relies on the research reports of Greenpeace.

The research by SOMO and its partners covers in total 33 supplier companies: 9 suppliers of The Philippines, 6 suppliers in China, 12 suppliers in Thailand. In addition information on 6 Mexican suppliers is available from the CEREAL report. Eight of these suppliers are identified as being a

---

1 Participating ICRT members include consumer organisations of Austria, Belgium, Finland, Switzerland, Italy, Portugal, Spain and the Netherlands. The results of the study will be used for publications in the consumer magazines of the ICRT members aimed to inform their members about both the price quality proportion of PC products and the CSR policies and practices of the brand companies.

2 www.mvo-platform.nl
   http://mvo-platform.tuxic.nl/files/Publicaties/MVO%20Normen/CSR%20frame%20of%20reference.pdf

3 CEREAL, “New Technology Workers”, June 2006,
   http://www.cafod.org.uk/var/storage/original/application/078856bb70a3b716f223722ad2729a0c.pdf (29 Nov 2006).

4 Greenpeace, “Your Guide to Greener Electronics”, 18 September 2006,

Greenpeace, “Toxic Chemicals in Computers” 18 September 2006,
supplier of Sony and can be found in this draft report. Most of these suppliers are shared by the other brand companies.

Finally, this report also includes information on working conditions in the Hard Disk Drive (HDD) supply chain of Sony. The HHD market is dominated by six HDD manufacturers (Fujitsu, Hitachi, Toshiba, Seagate/Maxtor, Samsung and Western Digital), which together produce 98.4 percent of HHDs in the world. A survey among computer repair shops and technical research department of the Dutch consumer organisation indicates that, similar to other PC brands, Sony uses HDDs of all 6 large manufacturers. This means that the suppliers of these 6 HDD manufacturers are also part Sony’s supply chain and therefore Sony can be held accountable for possible social and environmental problems at these second-tier suppliers.

To prevent the publishing of any inaccurate information about the company subject in this profile SOMO has executed a review process in which the companies are requested to review the draft profile and inform SOMO about factual misunderstandings. The comments of Sony are incorporated in the final report.

As this profile is written to serve as a basis for other publications, as one of eight profiles, it offers the information in a way it is comparable with the other 7 profiles, with analyses but without conclusions. The ICRT member organisations together with the participating development organisations are responsible for the task to rate the included companies on CSR policies and practices and will publish their own publications based on this research.

---


6 Email December 22, 2006, by Bernd Ostgathe, Environmental Affairs Europe, a division of Sony Deutschland GmbH.
2  Company Overview

<table>
<thead>
<tr>
<th>Name:</th>
<th>Sony Corporation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Address:</td>
<td>6-7-35, Kitashinagawa, Shinagawa-ku, Tokyo, 141-0001, Japan</td>
</tr>
<tr>
<td>Telephone:</td>
<td>+81-3-5448-2111</td>
</tr>
<tr>
<td>Fax:</td>
<td>+81-3-5448-2244</td>
</tr>
<tr>
<td>Internet:</td>
<td><a href="http://www.sony.net">http://www.sony.net</a></td>
</tr>
<tr>
<td>Logo:</td>
<td>SONY</td>
</tr>
</tbody>
</table>

Sony Corporation is a Japanese conglomerate and one of the world’s largest manufacturers of electronics, video, communications, and information technology products for the consumer and professional markets. It is headquartered in Tokyo. Sony Corporation is a holding company. It is both the electronics business unit and the parent company of the Sony Group, which is active in six operating segments: electronics, pictures, games, financial services, music, and other. Sony’s principal business units are Sony Corporation (Sony Electronics in the US), Sony Pictures Entertainment, Sony Computer Entertainment, Sony BMG Music Entertainment, and Sony Financial Holdings.

Almost 70 percent of sales is generated by the electronics division, mainly video, televisions and information and communications technology (ICT), including computers, printers, and PDAs. Sales are almost evenly distributed across regions, although slightly more products are sold in the home-market Japan. Finally Sony also sells mobile phones via Sony Ericsson, its joint venture with Ericsson.

<table>
<thead>
<tr>
<th>Table 1: Sales by Segment, 2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Segment</td>
</tr>
<tr>
<td>---------------------</td>
</tr>
<tr>
<td>Electronics</td>
</tr>
<tr>
<td>Video</td>
</tr>
<tr>
<td>Televisions</td>
</tr>
<tr>
<td>ICT</td>
</tr>
<tr>
<td>Components</td>
</tr>
<tr>
<td>Audio</td>
</tr>
<tr>
<td>Semiconductors</td>
</tr>
<tr>
<td>Other</td>
</tr>
<tr>
<td>Adjustments</td>
</tr>
<tr>
<td>Pictures</td>
</tr>
<tr>
<td>Games</td>
</tr>
<tr>
<td>Financial services</td>
</tr>
<tr>
<td>Music</td>
</tr>
<tr>
<td>Other</td>
</tr>
<tr>
<td>Adjustments</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

Source: Hoover’s Company Information
Table 2: Sales by Region, 2005

<table>
<thead>
<tr>
<th>Region</th>
<th>Sales (million US$)</th>
<th>Sales (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>19,634</td>
<td>29</td>
</tr>
<tr>
<td>US</td>
<td>18,479</td>
<td>28</td>
</tr>
<tr>
<td>Europe</td>
<td>15,070</td>
<td>23</td>
</tr>
<tr>
<td>Other regions</td>
<td>13,729</td>
<td>20</td>
</tr>
<tr>
<td>Total</td>
<td>66,912</td>
<td>100</td>
</tr>
</tbody>
</table>

Source: Hoover’s Company Information

Sony recorded consolidated annual revenue of approximately $64 billion for the fiscal year ended March 31, 2006 and employed 158,500 people worldwide. Although company revenue has decreased with more than 10 percent since 2004, the net income has increased slightly, resulting in higher net profit margins.

In March 7, 2005, Briton Sir Howard Stringer, at that time the head of Sony Corporation of America, became the first foreign Chairman and CEO of Sony. At the same time Ryoji Chubachi became the new president of the group and CEO electronics.

Figure 1: Key Financial Figures, 2004-2006

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>mar-04</td>
<td>72,081.00</td>
<td>867.3</td>
</tr>
<tr>
<td>mar-05</td>
<td>66,912.00</td>
<td>1,312.80</td>
</tr>
<tr>
<td>mar-06</td>
<td>63,893.00</td>
<td>933.4</td>
</tr>
</tbody>
</table>

Source: Hoover’s company information.

3 Supply Chain

Only very limited data on Sony’s supply chain is available. Quanta and Asustek, both Taiwanese Original design manufacturers (ODMs) are important contract manufacturers for Sony. In SOMO’s
2005 report ‘CSR issues in the ICT Hardware manufacturing Sector’\(^7\) can be found that according to estimations of Morgan Stanley Research, 8% of the 2004 production of Quanta was for Sony (representing 50% of total purchased by Sony from Taiwanese partners). And 25% of the 2004 production of Asustek was produced for Sony (representing 30% of total purchases by Sony from Taiwanese partners.

4 CSR Responsibility Policies

Sony published environmental reports in 1994, 1997, 1999 and 2001. In 2002, the company published its first Social and Environmental report. In 2003, the scope of information was widened to include more corporate social responsibility issues and renamed it “CSR report”. The latest report is CSR 2006.8

In May 2003, Sony adopted the Code of Conduct, which defines the standards to emphasize corporate governance, business ethics and compliance systems throughout the group.9 It sets out Sony Group’s basic policies concerning ethical business practices and activities, including human rights, safety of products and services, environmental issues and disclosure of information. It declares that “Sony Group’s policy is to comply with all applicable laws and regulations of the countries and regions in which it operates and to conduct its business activities in an honest and ethical manner”.10 The code of conduct refers to the OECD Guidelines for Multinational Enterprises, the United Nations Global Compact and the UN declaration of Human Rights. Note, however, that Sony is not listed as a member of the UN Global Compact. Sony states that it has made all the Sony Group employees aware of the Sony Group Code of Conduct by means of training and education, and dissemination of booklets.

Sony participates in a variety of global industry CSR initiatives. Sony is a founding member of the World Business Council for Sustainable Development (WBCSD), it a member of the Business for Social Responsibility (BSR) initiative and EICC. In addition, Sony has played a key role in drafting the specifications for ISO 26000 and is a member of the group of companies that is revising the Global Reporting Initiative’s (GRI’s) Sustainability Reporting Guidelines.

In the Code of Conduct Sony states that it expects its suppliers to adhere to its basic policies on compliance with applicable laws and regulations, respecting human rights and safeguarding the environment. In June 2005, Sony established the Sony Supplier Code of Conduct to ensure that suppliers understand Sony’s expectations.11 The Sony Supplier Code of Conduct is “based on the Electronic Industry Code of Conduct (EICC)” and the Sony Group “believes that the EICC serves as an important framework”. But it is obvious that the Sony Supplier Code of Conduct is a stripped version of the EICC. At the same time Sony is very clear about which code is communicated with their suppliers: the Sony supplier Code of Conduct.

At the EICC Stakeholder meeting in November 2006, The Code workgroup of the EICC made clear on request of SOMO that companies cannot be in the EICC if they don’t implement the EICC as the minimum base.12 The Sony Supplier Code of Conduct clearly violates this statement.

Like the EICC, Sony states that the Universal Declaration of Human Rights, Social Accountability International (SAI), the Ethical Trading Initiative (ETI), the ILO code of practice in safety and health,
the National Fire Protection Agency, the ILO labour Standards, OECD Guidelines for Multinational Enterprises, the United Nations Convention Against Corruption, United Nations Global Compact, ISO 14001, SA 8000, OHSAS 18001, Eco Management and Audit System and the Kyoto Environmental Standard (KES) were used as references in preparing the code.

When selecting a supplier Sony uses the following basic requirements and assessment standards:13

- Stable management base
- Management compliance with laws and regulations (including prohibitions on child labour and forced labour)
- Environmental management systems
- Advanced technology that can contribute to Sony products.

4.1 Human and Labour Policies

In this and the next section, the social and environmental policy parts of Sony’s Supplier Code of Conduct are discussed. Where Sony’s Supplier Code of Conduct significantly differs from the Sony Group Code of Conduct or the EICC more information is provided.

The first two sections of the Sony Supplier Code of Conduct outline standards for labour, and health and safety:

The labour standards are:

- Freely chosen employment;
- Child labour.
- Discrimination.
- Harsh or inhumane treatment.
- Minimum wages: in the Sony Supplier Code of Conduct the EICC phrase “In compliance with local laws, workers shall be compensated for overtime at pay rates greater than regular hourly rates” is omitted. Further, the phrase on disciplinary wage deductions is made less strong. While the EICC clearly does not allow such actions, the Sony Supplier Code of Conduct approves them if they “are to conform to local law”,14 Further the Sony Supplier Code of Conduct does not state wages should be paid “in a timely matter”. The Sony Group Code of Conduct does not contain standards on minimum wages;
- Working hours: in the Sony Supplier Code of Conduct the EICC phrase on absolute number of working hours per week “a workweek should not be more than 60 hours per week, including overtime, except in emergency or unusual situations” is omitted. The Sony Group Code of Conduct does not contain standards on working hours;
- Freedom of association: The same as in EICC.

Sony’s CSR report notes that Sony Corporation has adopted a Basic Stance on Human Rights” statement in Japan that is followed by all domestic group companies.15 In 2005, various activities were organised on human rights issues and harassment by the Sony Group in Japan. In the USA Sony states that it maintains clear guidelines on equal employment opportunities and prohibition of discrimination. In Europe, Sony has established a basic policy on equal employment opportunities in all regional Group electronics businesses.

14 Sony, Sony Supplier Code of Conduct, p. 2.
15 Sony, CSR report 2006, p. 26
The health and safety standards are:
- Machine safeguarding: The Sony Group Code of conduct only contains a very general standard on the work environment not explicitly covering the issues listed under health standards.
- Industrial hygiene
- Safety: in the Sony Supplier Code of Conduct the EICC phrase “Workers shall not be disciplined for raising safety concerns” is omitted;
- Emergency preparedness and response;
- Occupational injury and illness;
- Physically demanding work;
- Dormitory and canteen.

In 1998, Sony enacted a Global Policy on Occupational Health and Safety (OH&S) which serves as the group standard and reflects Sony’s commitment to the health and safety of employees. It stipulates compliance with local laws and regulations on health and safety issues and sets out related activities to be undertaken. Apart from information on Sony’s OH&S management system, some related initiatives and global injury statistics no specific information on the content of Sony’s Global OH&S policy could be found in Sony’s CSR report or its website.16

4.2 Environmental Policies

The Environmental standards of the Sony Supplier Code of Conduct are:
- Product content restrictions: In the Sony Supplier Code of Conduct a more general phrase has been replaced by a more specific line which states that Suppliers approved by the Green Partner Environmental Approval Program are to adhere to the requirements specified by the Program (see below). The Sony Group Code of Conduct only includes a single very brief section on environmental conservation. None of the standards below are covered explicitly.
- Chemicals and hazardous materials;
- Wastewater and solid waste;
- Air emissions;
- Environmental permits and reporting;
- Pollution prevention and resource reduction.

To monitor and audit its environmental performance Sony has developed five indices: the greenhouse gas index, the resource input index, the resource output index, the water index, and the chemical substances index. Sony’s Green Management 2005 plan contains detailed targets related to each of these indices. The Green Management 2010 contains the new targets for the future. More information on the indices and progress towards achieving the targets is reported in the CSR report.17

Sony has established its own global standards for management of chemical substances, titled: “Management Regulations for Environment-Related Substances to be Controlled which are included in Parts and Materials” (SS-00259), which takes into account applicable local and regional laws and regulations and the opinions of various stakeholders. These standards comply with, and are on some points more strict, than the EU Restriction on the Use of Certain Hazardous

16 Sony, CSR report 2006, p. 31-33.
17 Sony, CSR report 2006, p. 44-47.
Substances in Electrical and Electronic Equipment (RoHS) and Japanese J-Moss directives on Chemical substances

In 2002, Sony established the Green Partner Environmental Quality Approval Program. This program outlines Sony’s standards for chemical substance management and audits suppliers based on these standards. Sony states that it only purchases electronic parts from suppliers who have passed the audit and been certified as Green Partners.\(^{18}\)

Sony started with the Green Partner Program after The Dutch government blocked the sale of more than 1.3 million Sony PlayStation One consoles and accessories in November 2001, because the cables contained too much cadmium. “The cables, which were attached to the devices, contained three to more than 20 times more cadmium than allowed,”\(^{19}\)

Since the early 1990s, Sony’s sites throughout the world have sought certification under ISO 14001. In 2003 a group wide environmental management system was implemented. In the fiscal year 2005, 402 Sony Group sites acquired integrated ISO 14001 certification.

Sony operates a company recycle program, which complies with the Home Appliance Recycling Law in Japan, the EU Directive on Waste Electrical and Electronic Equipment (the WEEE Directive) in Europe and the Electronic Waste Recycling Act in state of California. Specific data on recycling is presented in the CSR report.\(^{20}\)

The environmental performances of Sony according to Greenpeace

In the Greenpeace report ‘Greener Electronics Guide’\(^{21}\), Sony scores 4.7 points on a scale of 10. With top points for:

- Information on SS-00259 (5th edition, Feb 2006) Management Regulations and Green Partner programme to ensure implementation of the Regulations (Chemicals Management)
- Sony has a range of environmentally-conscious products and “Eco-Info” mark products which are free of BFRs in housings and circuit boards. Sony is also reducing use of PVC in some applications;
- Sony reports on the amounts of WEEE and batteries collected in N. America and recycling rates for TVs and PCs in Japan.

But despite having some models without the worst chemicals, Sony has yet to provide timelines for substituting toxic polyvinyl chloride (PVC) and brominated flame retardants (BFRs) for key applications. Sony’s website makes no reference to the precautionary principle. Although Sony is part of the European Recycling Platform which supports Individual Producer Responsibility, Sony’s website provides no explicit support for worldwide Individual Producer Responsibility.

4.3 Compliance with CRS Standards

4.3.1 Responsibility

Apart from information on procurement, the Green Partner Environmental Quality Approval Program, the Supplier Code of Conduct and some very brief information on verification of regarding

\(^{18}\) Sony, CSR report 2006, p. 53.
\(^{19}\) http://tweakers.net/nieuws/19495/Regering-blokkeert-verkoop-PlayStation-One.html
\(^{20}\) Sony, CSR report 2006, p. 62-64
\(^{21}\) http://www.greenpeace.org/raw/content/international/press/reports/greener-electronics-guide.pdf
the Supplier Code of Conduct (see below), Sony does not state any further commitment to improving, monitoring or addressing CSR issues in its supply chain.

4.3.2 Stakeholder involvement

Apart from the remark that “Sound business practices require the business decisions give due consideration to the interest of Sony stakeholders, including shareholders, customers, employees, suppliers, business partners, local communities and other organisations” in the CSR 2006 report no further reference or information could be found on how communities or social organisations have or can participate the CSR policy.22

4.3.3 Verification

Sony has established an integrated group environmental audit system, including internal and external monitoring, which verify the environmental data. With respect to the use of chemical substances, suppliers (including OEM suppliers) are audited under the Green Partner Environmental Quality Approval Program. In the fiscal year 2005, approximately 3,500 suppliers and 200 OEM suppliers were certified as Green Partners. No specific data is provided.

In 2005, Sony informed relevant suppliers of its electronics business about the Sony Supplier Code of Conduct to seek their compliance with the code. In order to verify conformance to the code Sony asked certain suppliers to conduct self-assessments involving questionnaires and facility visits. No further information on the selection of suppliers or the outcome is reported in the CSR report or the CSR website. The company also states that its own supplier sites are not audited by an external party. Supplier companies are sometimes screened by an external company but only on a voluntary basis.23

Together with the adoption of the Code of Conduct in 2003, Sony also established a special group within its compliance office, to deal with CSR issues, to formulate policies concerning the social responsibilities of the company reflected by the code of conduct, implement them throughout the Sony Group and communicate with stakeholders by sharing information. In the same year Sony also established regional compliance offices in the Americas, Europe, Japan and Asia, which are in charge of regional compliance issues. Since 2003, Sony also has a Compliance Hotline (telephone, mail and letters) which enables Sony’s employees to report and discuss possible violations of laws or internal policies. Reporting to the hotline is operated independently from the ordinary line of command. It seems that the hotline is only meant for employees of Sony and is not accessible to outsiders.

4.3.4 Transparency and Reporting

The following publications provide information on Sony’s CSR policy:

- CSR report (published since 2003). The report mentions the 2002 Sustainability Reporting Guidelines of the Global Reporting Initiative under Guidelines References. However, unlike other companies in the report there are no specific references to which GRI Guidelines are used.
- Sony Group Code of Conduct
- Supplier Code of Conduct

23 CSR questionnaire, Sony, October 2006.
Management Regulations for Environment-Related Substances to be Controlled which are included in Parts and Materials (SS-00259)
4.3.5 Analyses CSR policy

<table>
<thead>
<tr>
<th>General international Guidelines and Standards (not sector specific)</th>
<th>Part of Company Policy?</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>UN Norms on Business and Human Rights</td>
<td>No</td>
<td>Comment SOMO: at the moment there are almost no companies signatories of these UN Norms.</td>
</tr>
<tr>
<td>ILO core labour standards and Conventions are included in company policy</td>
<td>No</td>
<td>Comment from the EICC: The code refers to recognized standards – including the ILO. The EICC is built on internationally recognized standards and conventions such as the ILO conventions, ISO standards, and the United Nations Declarations on Human Rights. We believe that the EICC contains the general wording of the ILO standards. Comment from SOMO: Trade unions and NGO’s specifically ask for standards in accordance of ILO standards instead of ‘referring to’ or ‘based on’or ‘built on’ to avoid loopholes.</td>
</tr>
</tbody>
</table>

| Commitment UN Global Compact                                 | No                     | The Sony Code of Conduct refers to UN Global Compact but Sony is not registered as a member. |
| Commitment to Universal Declaration of Human Rights          | No                     | See above comment under ILO conventions. Also the Sony Code of Conduct refers to the Universal Declaration of Human Rights. |
| Commitment OECD Guidelines                                   | No                     | See above comment under ILO conventions. Also the Sony Code of Conduct refers to the OECD guidelines. |

Development of Company Codes of Conduct

| Development of Code of Conduct by the company on social issues? | Y | It sets out Sony Group’s basic policies concerning ethical business practices and activities, including human rights, safety of products and services, environmental issues and disclosure of information. It included suppliers. |
| Development supplier Code of Conduct on social issues?         | Y | The Sony Supplier Code of Conduct is “based on the Electronic Industry Code of Conduct (EICC)” and the Sony Group “believes that the EICC serves as an important framework”. But it is obvious that the Sony Supplier Code of Conduct is a somewhat stripped version of the EICC, some crucial phrases are missing. Sony is very clear about which code is communicated with their suppliers: the Sony supplier Code of Conduct. |

Guidelines and standards for the electronics sector

| The Electronics Industry Code of Conduct (EICC)               | Y | But the Sony Supplier Code of Conduct is a somewhat stripped version of the EICC, |
| The Global e-Sustainability Initiative (GeSI)                 | No | |

Guidelines and standards on Occupational Health & Safety
<table>
<thead>
<tr>
<th>ILO Guidelines on Occupational Safety &amp; Health management Systems ILO-OSH 2001</th>
<th>No</th>
<th>Not explicitly but UN and ILO norms are referred to in the EICC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>OHSAS 18001: Occupational Health and Safety Management System specification.</td>
<td>No</td>
<td>The EICC refers to OHSAS 18001</td>
</tr>
</tbody>
</table>

### ILO core labour standards covered

<table>
<thead>
<tr>
<th>Core Labour Standards</th>
<th>ILO Convention</th>
<th>Y/N</th>
<th>FoA yes, but the EICC does not include collective bargaining. The EICC is advised by NGO’s and trade unions to remove “in accordance with local laws” and insert in accordance with ILO conventions 87 and 98 (facilitation by a parallel means). Because local laws can effectively suppress FoA as it does in China and Mexico for example. Referring to local laws is creating a loophole.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freedom of association and the right to Collective bargaining</td>
<td>87 and 98, complemented by 135</td>
<td>Y/N</td>
<td></td>
</tr>
<tr>
<td>No use of forced, debt bonded or involuntary prison labour</td>
<td>29 and 105</td>
<td>Y</td>
<td>The EICC covers this sufficiently.</td>
</tr>
<tr>
<td>No Child labour</td>
<td>ILO Convention 138 and 182</td>
<td>Y</td>
<td>The EICC covers this sufficiently.</td>
</tr>
<tr>
<td>No discrimination in employment</td>
<td>100 and 111</td>
<td>Y</td>
<td>The EICC covers this sufficiently.</td>
</tr>
<tr>
<td>ILO Conventions</td>
<td>No. of declaration</td>
<td>Subscribed by the company?</td>
<td>Comments</td>
</tr>
<tr>
<td>Right to security of employment</td>
<td>Tripartite Declaration. art. 24-28</td>
<td>N</td>
<td>EICC refers to legal minimum wage. Note that this standard is less strong in Sony’s Supplier Code of Conduct than in EICC.</td>
</tr>
<tr>
<td>Living wages are paid</td>
<td>26 en 131</td>
<td>N</td>
<td>EICC refers to legal minimum wage. Note that this standard is less strong in Sony’s Supplier Code of Conduct than in EICC.</td>
</tr>
<tr>
<td>Safe and sound working conditions</td>
<td>155</td>
<td>Y</td>
<td>The EICC covers this sufficiently.</td>
</tr>
<tr>
<td>Maximum number of working hours (48 + 12)</td>
<td>1</td>
<td>Y/-N</td>
<td>Comment EICC: all work will be voluntary and overtime is to be an intermittent solution and is not to be used as a routine means for business operations. The code reflects a 60 hour cap of working hours except in emergency or unusual circumstances. Comment SOMO: by not describing emergency and unusual circumstances there is a loophole created. Comment SOMO: the EICC does not break work week down into 48 plus 12 hours so that it is clear when workers are required to work overtime. Comment SOMO: it would be better to require that overtime is voluntary.</td>
</tr>
</tbody>
</table>
However, this standard is less strong in Sony’s Supplier Code of Conduct than in the EICC!

Compensation for overtime work | Y | The EICC covers this sufficiently.

### Operational aspects

<table>
<thead>
<tr>
<th>Does the company policy on social issues include external manufacturers and suppliers?</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Is there a monitoring system in place to check compliance with the mentioned standards/codes/policy?</td>
<td>Internal Monitoring: yes</td>
</tr>
<tr>
<td></td>
<td>External monitoring (third party organisations involved): no</td>
</tr>
</tbody>
</table>

| What is the percentage of supplier monitored each year? | No info provided. |
| Are (local) stakeholders involved at the design level/at implementation (production) level/ at monitoring level and at relevant decision-making level? | Only feedback on policy is requested. Yes, via membership EICC. |

### The Environmental policies of the computer companies:

<table>
<thead>
<tr>
<th>General Environmental Policies</th>
<th>Company policy?</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>ISO certification 9001/9002</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Other Eco-Labels that are used by the company, like Blue Angel, ENERGY STAR, Green Mark etc.</td>
<td>Y</td>
<td>Eco-Info* mark products</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Environmental guidelines and standards for the electronics sector</th>
<th>Score methodology of Greenpeace</th>
<th>Environmental guidelines and standards for the electronics sector based on Greenpeace report (Bad=0, Partially bad=1, Partially good=2, Good=3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A chemicals policy based on the precautionary principle (includes materials innovation, design for less environmental impact, not using hazardous materials that could impact recycling)</td>
<td>Greenpeace: 0</td>
<td></td>
</tr>
<tr>
<td>Chemicals management: Supply chain management via banned/restricted substance lists, policy to identify problematic substances of future eliminations/substitution</td>
<td>Greenpeace: 3</td>
<td></td>
</tr>
<tr>
<td>Timeline for phasing out all PVC</td>
<td>Greenpeace: 1</td>
<td></td>
</tr>
<tr>
<td>Timeline for phasing out all BFRs (not just the 2 banned by RoHS)</td>
<td>Greenpeace: 1</td>
<td></td>
</tr>
<tr>
<td>PVC free and/or BFR free models available?</td>
<td>Greenpeace: 2</td>
<td></td>
</tr>
<tr>
<td>Commitment Individual Producer Responsibility (IPR) (producers finance the end-of-life management of their products, by taking</td>
<td>Greenpeace: 1</td>
<td></td>
</tr>
<tr>
<td>Back/recycle/reuse their own brand discarded products</td>
<td>Greenpeace: 1</td>
<td></td>
</tr>
<tr>
<td>Voluntary take back in every country where it sell products</td>
<td>Greenpeace: 1</td>
<td></td>
</tr>
<tr>
<td>Provides information to individual customers on take back and recycling services</td>
<td>Greenpeace: 2</td>
<td></td>
</tr>
<tr>
<td>Reports on amount of waste electrical and electronics equipment (WEEE) collected and recycled.</td>
<td>Greenpeace: 2</td>
<td></td>
</tr>
</tbody>
</table>

### Operational aspects environmental policy

| Does the company policy on environmental issues include external manufacturers and suppliers? | Yes, via the Green Partner program. Sony states that it only purchases electronic parts from suppliers who have passed the audit and been certified as Green Partners. |
| Is there a monitoring system in place to check compliance with the mentioned standards/codes/policy? | Own sites | Suppliers sites |
| Internal Monitoring | yes + at least once | yes + at least once a year |
| External monitoring | yes + at least once | yes + at least once per 2 years |

### Transparency and Cooperation

#### Transparency/Reporting

<table>
<thead>
<tr>
<th>Questions</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Separate website section on CSR?</td>
<td>Y</td>
</tr>
<tr>
<td>Reporting on CSR performances?</td>
<td>Y</td>
</tr>
<tr>
<td>Are GRI indicators used?</td>
<td>Y/N However, unlike other companies in the report there are no specific references to which GRI Guidelines are used.</td>
</tr>
<tr>
<td>Special Office for complaints CSR issues</td>
<td>Y</td>
</tr>
</tbody>
</table>

#### Cooperation with the Research

<table>
<thead>
<tr>
<th>Questions</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Response to the questionnaire</td>
<td>Y</td>
</tr>
<tr>
<td>Disclosure of production and supply chains</td>
<td>Disclosure of production countries? N</td>
</tr>
<tr>
<td>Disclosure of production locations?</td>
<td>N</td>
</tr>
<tr>
<td>Assistance with organising interviews with local management of suppliers?</td>
<td>N</td>
</tr>
<tr>
<td>Feedback to draft company profile</td>
<td>Yes, but not on the field research.</td>
</tr>
</tbody>
</table>
5 Field Research

This section identifies and describes CSR issues specific to the Suppliers of Sony. The findings are based on the analysis of working conditions of eight suppliers, located in China (1), Mexico (1), Philippines (2) and Thailand (4). In addition it summarizes CSR issues related to the Hard Disk Drive supply chain of Sony in Thailand and the Philippines.

Most research into working conditions in the ICT sector concentrates on the ILO’s eight primary labour rights, which are specified in most model codes of conducts such as the International Confederation of Free Trade Unions (ICFTU) base code and the CSR Frame of Reference SOMO works with.

Much of the overall manufacturing process of ICT hardware is low-tech and labour intensive and thus faces similar working condition issues as in the garment and footwear industries. This research reveals violations including dangerous working conditions, degrading and abusive working conditions, excessive working hours and forced overtime, illegally low wages and unpaid overtime, denial of the right to strike, discrimination in employment, use of contract labour and “trainees”, workers without a contract, and lack of freedom of association and unionisation.

SOMO in cooperation with local labour organisations have gathered information about the working conditions in the factories producing (parts of) computers for one or more of the targeted companies. This information is obtained through interviews with the workers and trade unions, field organizers and factory management in some cases. The interviews are conducted outside the factory in an informal setting, in a situation where the workers feel safe to speak openly, i.e. not in the presence of the management. A reasonable amount of workers per factory is interviewed. The workers are selected (as far as possible) on the basis of sex, age and type of job so as to represent the workforce in the factory. The worker interviews are undertaken through individual interviews with each worker, or through group discussions.

5.1 Sony Suppliers

5.1.1 China

Jiangmen Gloryfaith PCB Co. Ltd.

Jiangmen Gloryfaith PCB Co., Ltd. (hereafter Gloryfaith) produces printed circuit boards (PCBs) for Sony. The company was founded in 2001 and is wholly owned by Hong Kong-based Kingboard Chemical Holdings Ltd, listed in the Hong Kong Stock Exchange. The facility is located at the industrial zone of Jiangmen, which was developed in 1992. Foreign investors including those from cross-border Hong Kong are granted preferential policies and trading incentives. Kingboard has been active in the Jiangmen since 2000. Over these 6 years, Kingboard Chemical has pooled capital of over HKD 600 million in its plants based in Jiangmen, which manufacture PCBs, laminates, copper foil, glass fabric, bleached kraft paper, and specialty chemical (Jiangmen Daily on April 27, 2006). In the near future, it plans to construct its own industrial park to compete for a leading position in the global electronic industry.
By the end of 2004, the gross product values of Gloryfaith reached RMB 300 million. With its initial business success, the management further invested to expand its manufacturing facilities to a floor area of totally 103,000 square meters (Phrase I and Phrase II development), which in turn enhanced the maximum production capacity. Nowadays, Gloryfaith’s monthly production output is 180,000 square feet of single-side and 150,000 square feet of multi-layer (up to 50 layers) PCBs on average. The daily production quota is very high. Besides Sony, the company supplies various types of PCBs for IBM, Philips, TCL, LG, Sharp, Samsung, and HP. The components are then utilized by other factories in the upper stream of the supply chains to produce desktop and laptop computers, LCD and magnetic products, household electrical appliances, audio-visual devices, digital consumer electronic products, and so on.

5.1.2 Mexico

Sony Electrónicos de México.
This is a production facility owned by Sony. Currently Sony employs 368 workers.

5.1.3 Philippines

Philippine International Manufacturing and Engineering Services
The Philippine International Manufacturing and Engineering Services (hereafter PIMES) established in December 21, 1993. A 100% Japanese owned company offering a wide range of products. It engaged in the manufacture of compact disc-read only memory (CD-ROM) drives, subcompact passbook, printers (SCP) parts and peripherals. Its mother company is the Japan International Manufacturing and Engineering Services.

The company employs about 1000 people. The particular products produced in the company as identified by the workers were mobile backlight, PCB assembly, Light guide for computer, plastic injection, computer module, LCD and 4x4 CD-ROM for J.IMES, Sony, Samsung, IBM, Humex, Apple, Nokia, Nanox, Casio and Omron and exported to Japan, Taiwan, Hongkong, UK and Canada. The raw materials were from Japan but there was sub-contacting companies for P.IMES which are the San Technology, APC, and Astec Power Phil. Inc.

Astec Power Phil. Inc.
Astec Power Phil. Inc. (hereafter Astec Power), in Cavite Philippines, established its manufacturing in 1994. It is 99.99% British, 0.003% Filipino and 0.001% American owned company. The parent company Astec Power is a wholly owned subsidiary of Emerson which is headquartered in Carlsbad, California, USA and listed on the New York Stock Exchange. On April 28, 2006, Emerson acquired Artesyn Technologies and merged it with Astec Power (the parent company), creating the single largest power conversion supply manufacturer in the world. with over 25,000 employees, Astec/Artesyn is now the undisputed industry Leader.

Astec power has a total workforce of 4,000 employees in 275k sq ft. Its mission is for ACDC modules, servers, medium or high power custom and standard products. The company manufactures printed circuit boards of computer motherboards, magnetic coils for HDD, wiring coils, power supply for computers and machines, and DVD-EI. Customers of Astec Power are Sony, HP, Nokia, Fujitsu, IBM, LG, Compact and Certek Laguna. Products are exported to Japan, China, Europe and Panasonic. Local sub-contracting companies of the company are APC, MEC, Maxxon, Petronics, DKP, Ultimate, P. Imes, Radix Philippines and Da duck.

5.1.4 Thailand
**Fujitsu (Thailand) Co., Ltd.**
Fujitsu (Thailand) Co., Ltd (hereafter Fujitsu) established in 1988, is located in the Navanakorn Industrial Estate and employs total about 4000 people. It mainly produces hard disk drives (HDDs) for a variety of customers, including besides HP, Sony, Dell, Matsusita, Hitachi, Toshiba, IBM, Sony and National (Panasonic).

**CKL Electronics Co. Ltd.**
Hereafter CKL, is located in the Bangpa-in Industrial Estate. It exists for 16 years, it used to be owned by Lite-On but the company is now owned by APCB, a Japanese company. This is the only facility they have in Thailand. They have two other facilities in China (Shenzhen and Guan Shan). The company produces PCBs of which 40-50% for automotive industry (Amron, TIW and Solectron), 20% is computer related and 20% for home appliances (Panasonic and Sony, Sony via Panasonic). The computer related products concern PCBs for power supplies, fans, fan controls and ear phones. All the computer related products are supplied to Delta Electronics, and Delta Electronics on its turn supplies all computer brands including Acer, Apple, Dell, Fujitsu Siemens, Sony, NEC, HP, Toshiba and IBM. The company employs 850 workers.

A new factory of 100,000 square feet extra will produce LCD TVs, control boards, and car audio boards. CKL has adopted ISO/TS 16949 and ISO 14001.

**Delta Electronics (Thailand) Public Company Limited.**
Delta Electronics (Thailand) Public Company Limited is a public traded company. The Group's principal activities are the manufacture and export of electronic components. It operates in Thailand and the USA. Delta Electronics is established in the Bangpoo Industrial Estate, an economic processing zone EPZ) near Bangkok. The facility consists of three production sites: Delta 1 (monitors and televisions), Delta 3-4 (components and small products for adapters), and Delta 5 (power supplies and adapters). Another production facility, Delta 6, is located in Welgrow, and produces cooling fans for computers. The company has a workforce of 12,000 employees of which 10,000 are regular and 2,000 are subcontracted workers. Delta Electronics Thailand is part of the Delta Group, the world's largest provider of switching power supplies, headquartered in Taiwan. The company is a supplier of almost all large PC manufacturers, including Acer, Apple, Dell, Fujitsu Siemens, Sony, NEC, HP, Toshiba and IBM. The Company was certified ISO 14001 for environmental safety standard in 1999 and OHSAS (Occupational Health and Safety Assessment) by BVQI.²⁴

**Western Digital Thailand**
Western Digital (US company) is the second largest Hard Disk Drive manufacturer worldwide (after Seagate which recently acquired Maxtor). Like Fujitsu (Thailand), Western Digital Thailand (hereafter Western Digital) is located in the Navanakorn Industrial Estate. The facility consists of former Fujitsu and Read Rite factories, which were acquired in 2001 and 2003, respectively. Since July 2006 the facility is named Western Digital. Its main customers are HP, Lenovo/IBM, Sony, Panasonic, HP and Dell. Western Digital employs about 22,000 workers in Thailand of which about 8000 work at the facility in Navanakorn. Western-Digital is investing this year to expand capacity at its two plants in Thailand.

### 5.2 Working Conditions in Supplier Companies

#### 5.2.1 Employment is Freely Chosen

²⁴ [http://www.deltathailand.com/about_corporate.html](http://www.deltathailand.com/about_corporate.html)
No cases of forced or bonded labour were reported. However, in most factories, workers are not allowed to enter or leave the premises during work hours except for the call of nature or in case of an emergency and unless they have asked permission.

5.2.2 Discrimination and Unequal Treatment of Contract Workers

A number of discrimination cases were found. At PIMES workers pointed out that in some cases relatives of high-positioned employees were promoted first. Further, in several factories there are reports of discrimination of contract vis-à-vis regular workers. This is disturbing, in particular because the workforce of several companies involved mainly consists of contract workers. For example, in Western Digital 60 percent of the workforce is agency hired.

In some factories contract workers were denied certain bonuses (Fujitsu), insurance (Fujitsu, Gloryfaith), and holiday (Astec Power) or received less wage (Fujitsu, Delta Electronics, Western Digital). Also various plants discriminated contract workers on the basis of tattoos or pregnancy.

At Sony Mexico Workers said they were screened on tattoos, pregnancy, trade union affiliation and religion. Sony replied that it will stop asking for union affiliation and religion. The company will however continue to ask whether existing workers are pregnant because this information is essential to provide these workers with appropriate lighter work (e.g. no night shifts) which are required by law.

At Fujitsu when female workers apply for a job they have to take a urine/pregnancy test and when contract workers get pregnant they will be fired.

At Western Digital. Most males are regular workers but the majority of female, mainly assembly line workers are hired through an agency. The agency requires the female candidates to take a urine test, which is very likely used to determine if the women are pregnant. This is confirmed by the fact that one of the workers was dismissed after she got pregnant. Only after a lawsuit, filled by CLIST, the worker could return to the factory as a subcontracted worker.

5.2.3 Child Labour

No evidence of child labour was found in any of the factories investigated.

5.2.4 Freedom of Association and the Right to Collective Bargaining

In several factories, severe violations of the freedom of association and the right to collective bargaining were reported. At PIMES workers report that union organization is strictly discouraged by the management.

At CKL there is a union and 540 out of the 751 workers are union members. The efforts of the union are geared towards increasing the minimum wage and bonuses of the workers. There is a collective agreement (set every two years) between the union and the management but the union is not positive about its results. There is a monthly meeting between the union and the management but according to the union this is mainly focussed on profits and the need to improve production of workers instead of discussing labour conditions. The relationship between the union and the management is described as ‘tense’. Contract workers normally do not join the union because they can be dismissed easily and are afraid to loose their job being associated with a union.
At present there is no labour union at the Fujitsu factory. The main reason for this is that in 1998 after a major strike the company shut down and fired all the union leaders. It also started to hire more contract instead of regular workers, which makes it more difficult to set up a union. Workers indicate that in the past the company actively discouraged the formation of a trade union but this is less the case now. Nonetheless, workers feel that setting up a union is not possible.

At Delta Electronics there is a trade union. According to the management the union only has small complaints like the food quality, the transport ventilators and wages. According to the workers Delta has a strong union with about 5,000 members. According to CLIST (Thai workers rights organisation) some of the union members do have a close relationship with the management as the union office is next to that of the management. Currently there is a labour dispute in preparation by the union because they want wage increases. Some of the workers explained that because of the too low wages their debts are increasing each month. They are really angry with the company because their financial situation is getting worse every month while they can read on the Stock Exchange Information that Delta Electronics’ profits are getting bigger and bigger.

There is no union at Western Digital only a welfare committee. But it is not known what they do and whether it is functioning or not. Workers feel it is very difficult to organise because they are all covered up with protective clothing and do not have time to talk and the breaks are very short. Workers are afraid the loose their jobs when they start forming a union.

5.2.5 Wages and Overtime Payment

In all the factories except for the Sony Mexico for which no information was available, workers complained about their wage. At PIMES, Astec Power, Fujitsu, CKL and Delta Electronics they stated that their wage is not a living wage because it is simply not enough to cover their living expenditures. At Fujitsu and Western Digital workers want to work more overtime to cover their costs of living. At Gloryfaith the wage for the first month is withhold until the end of next month, seemingly to prevent workers from quitting. This is in clear violation of Chinese labour law.

At Astec Power workers indicate that overtime wage is sometimes not paid and they have to pay for drinking water although their wage is not even sufficient to live on.

At Gloryfaith workers receive an arbitrarily set overtime wage of RMB 3.5. According to the national labour law this should be RMB 5.12 – 1.5 times the regular minimum wage of RMB 3.42. Workers also reported a number of excessive and unjust wage deductions. For example, they are fined RMB 100 for concentration failure (mostly because workers are too tired), RMB 70 for not being present and RMB 10-500 for other misdemeanours, such as turning a camera away.

At CKL workers are warned when they miss their, often unreasonably high, target. The number of warnings has a negative effect on their wage increase and affects the bonus at the end of the year.

In both Delta Electronics and Western Digital the bonus is reduced in case of sickness. In the Delta factory, the bonus for not being sick adds up every year. However when a worker is one day sick the complete bonus is lost and has to be built up years again. As a consequence workers take up holiday when they are sick not to loose the bonus.

5.2.6 Excessive Working Hours and Intensive Production Rhythms

Table 3 presents the regular working hours and overtime per factory for which information was acquired. In all the factories, a few hours overtime per day is standard practice and in most cases
the number of hours by far exceed the ILO (48+12) maximum number of working hours. Moreover, in many factories overtime is compulsory, meaning that workers are forced to do overtime and production rhythms are inhumane.

At Gloryfaith workers are forced to do overtime per day in between 2-4 hours a day and often in the weekends. Workers at Gloryfaith also complained that in one occasion some departments were forced to finish an order and therefore were denied the standard three days International Labour Day holiday. They also pointed out they are monitored with 24 hour cameras and therefore feel pressured to work. In addition, the breaks of 30 minutes are perceived as much too short because there is hardly any time to eat, in particular because it already takes a lot of time to walk from the production site to the canteen and back, which is subtracted from lunch time.

At PIMES overtime, about 4 hours per day is compulsory during peak production. At Astec Power. workers have a seven day workweek of 12 hours. Their regular worktime is 8 hours per day, six days a week. In addition, daily overtime is 4 hours a day and on Sunday. Workers are not allowed to refuse overtime on Sunday.

Excessive working hours were also reported by some of the workers in the Thai plants. In all four factories, Fujitsu, CKL, Delta Electronics and Western Digital, 2-4 hours overtime plus overtime during the weekends is regular practice. However, at Delta Electronics the workweek is 5 days per week and therefore total working hours including overtime does not exceed the 60 hour standard set by the ILO. Nonetheless, In the other three factories, workers perceived overtime as compulsory and also have to work longer.

Workers at CKL pointed out that overtime is compulsory during peak production from January till June. In principle overtime during Saturday and Sunday (or any other sixth and seventh day of the workweek) can be refused but as a repercussion workers are excluded from future (voluntary) overtime work. Workers also mentioned that sometimes during peak production they have to work two shifts in a row (i.e. 24 hours in total).

At Fujitsu labourers stated that if they refused to work overtime without a very good reason they are put on a black list and receive warnings. After three warnings there is a chance you will be dismissed. In addition, it was reported that in case overtime is refused, the annual bonus is deducted, salary is cut or wage increases are not followed up. Further, workers said there are mandatory exercises of 15 minutes with music and trainer to prevent workers from falling asleep because they are so tired of the work.

At Western Digital workers indicate that supervisors threaten them with dismissal if they do not accept the overtime work. With 12-hour shifts, 7 days a week during peak season (which lasts 10 months a year during workers) working hours in this factory are particularly excessive and unreasonable.
<table>
<thead>
<tr>
<th>Factory</th>
<th>Regular working hours</th>
<th>Regular Overtime</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gloryfaith</td>
<td>No info</td>
<td>3 hours during day shift, 4 hours during night shift</td>
<td>Sometimes compulsory</td>
</tr>
<tr>
<td>PIMES</td>
<td>8.5 hours, 5 days per week</td>
<td>Some 4 hours a day</td>
<td>Compulsory during peak production</td>
</tr>
<tr>
<td>Astec Power</td>
<td>8 hours, 6 days per week</td>
<td>4 hours a day and on Sunday</td>
<td>Compulsory on Sunday</td>
</tr>
<tr>
<td>Fujitsu</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and 2 Sundays per month</td>
<td>Compulsory overtime</td>
</tr>
<tr>
<td>CKL</td>
<td>9.5 hours, 5 days per week</td>
<td>2.5 hours per day and on Saturday and Sunday</td>
<td>Compulsory during peak production</td>
</tr>
<tr>
<td>Delta Electronics</td>
<td>8 hours, 5 days per week</td>
<td>2 hours during day shift, 3.5 hours during night shift</td>
<td></td>
</tr>
<tr>
<td>Western Digital</td>
<td>8 hours, 5 days per week</td>
<td>4 hours overtime per day. During peak season (10 months per year) a 12 hour shift, 7 days per week.</td>
<td>Compulsory overtime</td>
</tr>
</tbody>
</table>

Note: With regular overtime is meant overwork performed on a day-to-day basis.

5.2.7 Health and Safety Conditions

The safety and health conditions vary significantly across factories. General complaints include: (1) bad working conditions in terms of temperature, smell or dust (PIMES, Astec Power, Western Digital), low quality infirmary (Delta Electronics), frequent small accidents such as cuts (Astec Power), allergic reactions to the soap used for everyday cleaning before going into the clean-room (Fujitsu).

For some factories very disturbing health and safety conditions were encountered. In the Gloryfaith plant workers have to deal with and are exposed to hazardous substances but received no proper advance training. They are also not provided with chemically resistant gloves although they have to work sulphuric and nitric acid. Workers complain they suffer from skin problems on hands, face and shoulders. Some technicians reported that have to cover their noses with their hands in order to prevent inhaling chemical substances in certain production rooms. Allegedly, there was also a grave accident in which a worker lost his hand. The worker has not been in the factory afterwards.

At CKL workers have to work with hazardous chemicals and there is not enough safety equipment provided by the company. There is one department where chemicals are mixed just outside the factory. As was expected by the interviewed workers, this site was not shown by the management to SOMO researchers during their factory visit. Workers complain about coughing and irritated skin and at least two cases have been found of workers having poisonous chemicals in their blood. After complaints by the union the management only installed a fan but the problem remains. Another problem reported by workers at CKL is the mixing of ink. They indicate that the provided mouth caps are too thin and of low quality resulting in the inhaling of poisonous fumes. Although the yearly company medical check did not found any medical problem one sick worker went to a hospital where it was found that his lungs were effected by toxics. After notification, the worker was transferred to another department. Finally, workers pointed out hat at CKL sometimes chemicals react, for example because different machines are cleaned with the same cloth, and cause fire. Around June-July there were three of such fires. This is dangerous, also because workers report that the fire equipment is of low quality and some of the fire extinguishers are empty.
In Delta Electronics the LCD department pointed out they are soldering with lead. They are afraid how this effects their health because they inhale the smoke. They require better medical check-ups but do not trust the health and safety inspector, who says there are no problems, and medical facility at the factory. Workers also complain about a terrible smell in the cooler fan department that sticks in their clothes for days. The management has not responded to their complaints. Finally, workers reported an accident in 2001 in which six people died after the collapse of a building.

In Western Digital the main H&S problems mentioned are aluminium dust, noise. The aluminium dust is in the “kitting out” room where electronics parts are being put together before going to the clean room. Some electronics parts first have to go to the washing room, before going to the “kitting out” and the clean room. The noise problem is in the washing room, where the work is very hard (male workers). The workers do wear big ear covers. In the clean room the main problem is the low temperature (17 celcius) in the factory necessary for the production process and the chemicals they have to work with. Most clean room worker have problems with their skin (itching). Probably because they have to mix chemicals at the end of their shift before they are going home. All production workers form the clean room have to mix these chemicals, one shift in the clean room is about 1000 workers. When mixing the chemicals they still wear al the protective clothing. After the mixing the factory take their protective clothes and washes them. The interviewed worker does not know what kind of chemical they have to mix. But she thinks it’s not healthy, because a lot of workers have problems with facial skin.

Finally, also for some factories it was found that working conditions were in general very good. In particular workers indicated that the health and safety conditions in the Fujitsu factory are up to standard except for the relative minor points mentioned above.

5.2.8 Housing

At Gloryfaith, the workers generally reside in dormitories, on or close to the factory site. Not all conditions are up to standards. At Gloryfaith, workers sleep, free of charge, with 10-12 persons in dormitories with virtually no facilities. There are only fans and limited public bathrooms.

5.2.9 Awareness of Code of Conduct and Audits

In none of the factories workers were aware of the code of conduct of Sony or any of the other suppliers.

Only few of the factories have been inspected by auditors of the suppliers or even local labour officers. Although it is possible that Sony was among the inspecting companies none of the workers interviewed specifically recalls haven seen or spoken an Sony auditor.

The management of Delta Electronics said that companies like HP, Sony and Dell stimulate the company to treat its workers well and deal correctly with environmental issues and that some of these companies do come with codes of conduct and perform audits. Some buyers are very specific, like not using child labour and ensuring that the maximum working week does not exceed 60 hours. Some of them also ask about the suppliers of Delta Electronics and even check them. The management mentioned the EICC code and said that Delta Electronics complies with this standard.

Currently the Green Partnership approval from SONY/Panasonic for CKL is pending. CKL is recently audited (October 2006). Panasonic is on of their partners, they buy the PCBs for Sony. Sony had expressed their concerns about reliabilities, a few items need to be improved for Sony.
The management of CKL explained that the Japanese standards are high, like using all halogen free materials, standards are higher than in Europe. On October the 12th CKL expected an audit from Delta Electronics, their main client, and Fujitsu had also announced their visit. The management of CKL made clear that none of the customers asks for social standards. The manager interviewed (Sales Assistant manager) has no knowledge of company codes supplied by customers.

Some buyers have audited Western Digital. Further the company only asks their suppliers for ISO certificates, whether they are lead free or not and they do random checks on what kind of metals are used. Western Digital does not check its suppliers on social standards.

5.2.10 Summary of Violations

Table 4: Summary EICC Violations Sony Suppliers

<table>
<thead>
<tr>
<th>Supplier Country</th>
<th>PIMES</th>
<th>Astec Power</th>
<th>Gloryfaith</th>
<th>Sony</th>
<th>Fujitsu</th>
<th>CKL</th>
<th>Delta Electronics</th>
<th>Western Digital</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labour</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freely chosen labour</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Child labour avoidance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Working hours more than 60 hours</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Working hours: forced overtime</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>no minimum wage paid/overtime not paid/unreasonable wage deductions</td>
<td>X</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Workers indicate it is not a living wage</td>
<td>X</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(in)Human treatment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non discrimination</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Freedom of association</td>
<td>X</td>
<td>see note 1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>see note 2</td>
<td></td>
</tr>
<tr>
<td>Health and safety</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Occupational safety</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergency preparedness</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Occupational injury and illness</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Industrial hygiene</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Physically demanding work</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Machine safeguarding</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dormitory and canteen</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note 1: Under Chinese law, the All China Federation of Trade Unions (ACFTU) is the only trade union recognized in China. It exercises a legal and heavily protected monopoly over all subsidiary union organizations and trade union activities. It remains under the control of the Communist Party, which appoints its officials. This means that by law there is no possibility of truly independent unions forming in China, which compromises workers’ freedom of association.

Note 2: in a few cases a welfare committee or workers committee are set up instead of (or to prevent) a union. But these committees do not represent the workers rights as unions can do. In some cases the main tasks of these committees are birthday parties, library services, and organising karaoke etc.

25 Source SOMO interview with the management of CKL Electronics, 11 October 2006.
5.3 Sony Hard Disk Drive Supply Chain in Thailand

Fujitsu (Thailand) Co., Ltd.
Fujitsu (Thailand) Co., Ltd (hereafter Fujitsu) established in 1988, is located in the Navanakorn Industrial Estate and employs total about 4000 people. It mainly produces hard disk drives (HDDs) for a variety of customers, including besides HP, Sony, Dell, Matsushita, Hitachi, Toshiba, IBM, Sony and National (Panasonic).

Western Digital Thailand
Western Digital (US company) is the second largest Hard Disk Drive manufacturer worldwide (after Seagate which recently acquired Maxtor). Like Fujitsu, Western Digital Thailand (hereafter Western Digital) is located in the Navanakorn Industrial Estate. The facility consists of former Fujitsu and Read Rite factories, which were acquired in 2001 and 2003, respectively. Since July 2006 the facility is named Western Digital. Its main customers are HP, Lenovo/IBM, Sony, Panasonic, and Dell. Western Digital employs about 22,000 workers in Thailand of which about 8000 work at the facility in Navanakorn. Western-Digital is investing this year to expand capacity at its two plants in Thailand.

Figure 2 depicts Sony’s Hard Disk Drive (HDD) supply chain in Thailand. The working conditions in six suppliers (including one second-tier supplier) of HDD manufacturers have been analysed. The figure shows that almost all suppliers produce equipment for more than one HDD manufacturer (indicated by the arrows). Below, first a brief description of the HDD suppliers is presented, followed by a summary of the findings on working conditions in the next section.

SOMO received corrections and supplementing information by Seagate (one of the HDD manufacturers operating in Thailand) related to their suppliers subject in this field study. Seagate took the initiative to send the draft report to its (former) suppliers for verification.

LTEC Ltd.
LTEC Ltd. (hereafter LTEC) is a joined Thai-Japanese company. The company produces components for Nokia mobile phones, microwaves, digital cameras, airbag switches, National electric thermoses, Sony cameras, Acer computer notebooks, Fujitsu microchips, IBM SIMs, Toshiba calculators, control screens for Sharp microwaves and HDDs for Seagate/Maxtor. LTEC employs 6,400 persons and plans to expand to 10,000 employees. Female employees account for 82% of all employees. Five years ago, LTEC upgraded its factories and installed automatic machines, now the factories have regular, semi-automatic, and fully automatic packaging machines. Previously, three workers were needed for each machine, now only one person per machine is needed.

MMI Precision (Thailand) Co. Ltd
MMI Precision a Singaporean owned company. The company operates in four countries – Singapore (Headquarter), China, Malaysia and Thailand – and in Thailand there are four branches of MMI precision. The information in this report refers to 2 production sites situated in Nawa Nakhorn Industrial Estate 1 (project 1 and 3) and is hereafter referred to as MMI. Its main client is

---

26 SOMO received the comments of Seagate on February the 16th 2007 relating to the following suppliers: Innovex, MMI, Ltec, Mektect and Paragaon. According to Seagate MMI is not one of their suppliers anymore since December 2004.
Seagate/Maxtor but the company also supplies NEC, Minibear, Fujitsu and Fujikura. The interviewed workers are producing the metal covers for HDDs.

**Info provided by MMI**: Overall the company has 211 regular workers and 517 contract workers. Overall workers composition: Female=46.5%, Male= 53.5% in both Zone 1 & Zone 3.

MMIT took over TPW and continued the Maxtor (now Seagate) business until 2004. Zone 1: Motor Brackets for spindle motor [HDD] & also other non-HDD businesses, e.g. automotive, telco, medical businesses. Zone 3: All non-HDD business [machining]. Current main clients: SC Wado/JVC, Fujikura, Shindengen, Fabrinet-Avanex. Since the cessation of Maxtor's business in 2004, MMIT has shifted the business focus to non-HDD businesses.

The activities and main clients mentioned by the workers do not correspond with the information provided by the management of MMI.

**Innovex**

Innovex is owned by Hana Company and was previously named Adflex. Its parent company which supplies raw materials is located in America. Starting in 1999-2000 the company transitioned from the lead wire business to flexible circuit interconnects. Over 95% of the company revenue is from the flexible circuit business. There are two branches of Innovex in Thailand: one is in Korat and the other is in Lamphun province. The information below pertains to the latter production site. It mainly produces electronic components for various brands, including: Nokia (mobile phone circuit board chips), IBM (hard disk processors), Philips (TV and computer circuit boards), Hitachi (electric circuit boards), Samsung (televisions and digital cameras), Seagate/Maxtor (hard disk drives). IBM (Now Hitachi) and other customers order erratically. There are about 3000 employees at Innovex. *Comment Innovex: although most of their production in intercompany; 3M is the largest flexible circuit manufacturer in North America.*

**Mektec**

Mektec’s main business is flip-chip “assembly” for disk drives. It attaches semiconductor dies using the flip-chip method to FPC for the disk drive industry for which as noted earlier Thailand is the number 2 spot in the world. Mektec’s main customers are Seagate/Maxtor, Western Digital, Hitachi, TI and Fujitsu. The company states that: “We are the world's largest flex and flip chip assembler, and supply to computer, automotive and communication manufacturers worldwide. Our plants are located in Bangpa-in Industrial Estate and Hi-Tech Industrial Estate, Ayutthaya.” Mektec has 3,600 employees as of Jan. 2007.

**Paragon**

Paragon has 350 employees. Paragon is a supplier of Mektec according to the interviewed workers. Paragon is Mektec's Subcontractor (outsourcing). The interviewed workers (female) work on the production department checking the APC for computers and digital camera’s. It concerns flip chip assembly.

**Murata Company**

Murata Company (hereafter Murata) is Japanese-owned producer of Panasonic, Hitachi, Cannon, and Toshiba products, the majority of which are Toshiba televisions and copiers. After five years, Murata has repaired and refurbished its factories and added one more to bring the total number of factories to eight. It has increased the number of employees continuously and is currently hiring.

---

27 Info supplied by MMI through Seagate.

28 SOMO received comments from Seagate by email on February the 16th 2007 relating to the following suppliers: Innovex, MMI, Ltec, Mektec and Paragaon. Mektec provided feedback on the draft report.
Murata Company employs over three thousand workers, of which about 1,000 workers are male, and it does not have any policy to discontinue hiring. Usually when there is little work, the company will rotate workers and responsibilities to other busy areas. Many workers have left Murata in the past because of job monotony and boredom, to look for a better workplace, problems with co-workers, or long-term health problems. Full time employment is offered to workers who pass a probationary period, after which they are paid on a daily rate.

**Fujitsu (Thailand) Co., Ltd.**

Fujitsu (Thailand) Co., Ltd (hereafter Fujitsu) established in 1988, is located in the Navanakorn Industrial Estate and employs total about 4000 people. It mainly produces hard disk drives (HDDs) for a variety of customers, including besides HP, Sony, Dell, Matsushita, Hitachi, Toshiba, IBM, Sony and National (Panasonic).

**Western Digital Thailand**

Western Digital (US company) is the second largest Hard Disk Drive manufacturer worldwide (after Seagate which recently acquired Maxtor). Like Fujitsu, Western Digital Thailand (hereafter Western Digital) is located in the Navanakorn Industrial Estate. The facility consists of former Fujitsu and Read Rite factories, which were acquired in 2001 and 2003, respectively. Since July 2006 the facility is named Western Digital. Its main customers are HP, Lenovo/IBM, Sony, Panasonic, and Dell. Western Digital employs about 22,000 workers in Thailand of which about 8000 work at the facility in Navanakorn. Western-Digital is investing this year to expand capacity at its two plants in Thailand.

---

**Figure 2: Sony’s HDD Supply Chain in Thailand**
5.4 Working Conditions in the Thai HDD Supply Chain

5.4.1 Employment is Freely Chosen

No evidence was found of forced, bonded or involuntary labour.

5.4.2 Discrimination and Unequal Treatment of Contract Workers

Some cases of discrimination were reported. At LTEC it was reported that workers who have hepatitis B only get a year-to-year contract. Further, workers pointed out that obtaining sick leave and the size of the end-of-year bonus and promotions strongly depend on personal contacts with the supervisor. Comment LTEC: LTEC does not discriminate against employees on the grounds of infection with Hepatitis B virus. Supervisors cannot decide rankings or promotions of their subordinate by only their preferences.

A number of discrimination cases were found relating to discrimination of contract workers. The workforce of several companies in this research mainly consists of this type of workers. For example, in Western Digital 60 percent are agency hired. At Western Digital and Fujitsu contract workers received a lower wage. At Fujitsu contract workers were denied certain bonuses and insurances, and when female workers apply for a job they have to take a urine/pregnancy test, contract workers getting pregnant will be fired. At Western Digital most males are regular workers but the majority of female workers, mainly in the assembly line, are hired through an agency. The agency requires the female candidates to take a urine test, which is very likely used to determine pregnancy. This is confirmed by the fact that one of the workers was dismissed after she got pregnant. Only after a lawsuit, filled by CLIST, the worker could return to the factory as a subcontracted worker.

Only 30% of the workforce in MMI is employed on a regular basis, the rest have their employment outsourced through agencies. The outsourced workers don’t have any job security. Their length of employment contract is completely dependent on the amount of orders the company receives. Resulting from this uncertainty was a high turnover rate of around 50% for a given day. The wages of the workers at MMI are different between the regular workers and the contract workers. The regular workers earn at least 8,000 Baht per month (the highest amount we learned was 15,240), and benefits like an annual bonus equal to one month wages and monthly diligence bonus of 450-500 per month, and transport allowance and rice, social security and their uniform is provided for free. The contract workers earn 184 baht per day, making 4,784 per month (26 x 184), they get no annual bonus and their monthly diligence bonus amounts 150-200 baht per month, they have to pay 160 baht for a shirt, 99 baht for the trousers, 350 baht for safety shoes. Subcontracted workers also have to buy their safety mask and safety glasses themselves (!), these costs were deducted from their salary. Moreover, contract workers have less air-conditioning, and no medical check-ups for the contract workers. Comment MMI: Contract workers pay 170 baht for their shirts and they are allowed to wear their own pants. Personnel protective equipment [PPE] are provided free-of-charge to all staff, contract workers included, if the jobs condition requires them, as per safety regulations. Contract workers are provided free annual health checks. The regular workers had been with the company and previous company (TPW) for more than 10 years and hence, the higher salary as compared to the new recruits.

29 CLIST is a Thai non governmental Thai workers’ rights organization.
Also at LTEC the benefit is different between temporary workers and permanent workers.

At Murata, if the company finds out that some of the subcontracted workers are union members then these workers will be fired immediately. One interviewed female worker (contract worker) of Murata said the medical test for the labour agency includes a pregnancy test. The workers have to pay themselves for the medical test. Also at Murata, women who become pregnant during the probation period will not obtain fixed employment. Also when women are found to be pregnant during the application the company will not offer her employment.

5.4.3 Child Labour

No evidence of child labour was encountered in any of the factories investigated.

5.4.4 Wages and overtime payment

At 6 production sites, MMI, LTEC, Innovex, Fujitsu, Western Digital and Murata, workers state their wage is not enough to cover the cost of living, let alone save money, although it meets Thai labour Law. They also point out they feel forced to work overtime in order to earn additional income to cover basic expenditures.

Comment LTEC: The legal minimum wage rate is periodically reviewed and adjusted by the Wage Committee to suit the economy and standard costs of living. The basic minimum wage rate is generally considered as appropriate and acceptable by the government, employers, and employees.

Workers at Paragon also mention a case of unjust wage deductions because that their annual bonus will be cut if they do not meet their production targets. They may loose up to 4/5 of their bonus.

At Western Digital the bonus is reduced in case of sickness.

5.4.5 Freedom of Association and the Right to Collective Bargaining

The findings with respect workers’ freedom of association and the right to collective bargaining vary across production sites.

There is no union at LTEC. This can be explained by saying that the Northern region of Thailand is known for being really tough to unionise and as a subsequence the workers in this region are not familiar with unions. Companies are reallocating their factories from other parts of Thailand to the Northern region because wages are lower, government incentives are higher and there are no unions there. 30

At present there is no labour union at the Fujitsu Thailand factory. The main reason for this is that in 1998 after a major strike the company shut down and fired all the union leaders. It also started to hire more contract instead of regular workers, which makes it more difficult to set up a union. Workers indicate that in the past the company actively discouraged the formation of a trade union but this is less the case now. Nonetheless, workers feel that setting up a union is not possible.

---

30 Interview SOMO with fieldworkers, October 2006, Bangkok.
There is no union at Western Digital, but only a welfare committee. It is not known what they do and whether they function on behalf of the workers. Workers feel it is very difficult to organise because they are all covered up with protective clothing, do not have time to talk and the breaks are very short. Workers are afraid they will lose their jobs when they start forming a union.

According to the workers at MMI are now 235 regular workers and 600 subcontracted workers. 80% of the regular workers are member of a union. Three years ago this location had 1600 workers of which 1400 union members. After a major labour dispute three years ago, all union members were laid off (1400!). This weakened the union to great extent; this is also called ‘union bashing’. The current union members have a better relationship with the management since the management is replaced. The subcontracted workers do not join the union because they are afraid to be dismissed because of this. According to them, the union only supports the regular workers. The use of contract workers has reduced the unions bargaining power.

Comment MMI: Staff were laid off based on business exigencies and severance compensation as per labor law were provided. Not all union members were laid off. The past union chair is still employed by MMIT and he continues as the union lead in MMIT.

Moreover, in 2004 MMI successfully dismantled the trade unions at two of its other factories by spinning of these factories and making them subcontracted factories, with new workers via labour agencies and no trade unions anymore. The workers expect the same will happen at one of the two factories in Nawa Nakorn, at the moment workers of this factory experience quite some sabotage from the management.

Comment MMI: MPMT and MMI’s Korat project [MPA] were expansions of MMI Group’s business and have nothing to do with MMIT’s operations. Management adhered to the CBA closely.

At Innovex there is no union. It seems as if workers are not aware of their right to form unions. They mention that there exists some kind of labour rights training but only supervisors attend. The workers indicate they are not informed nor invited about them. Allegedly, the trainings are not about labour rights but deal with issues like working hours and wages.

Comment Innovex: At every quarterly communication meeting, every employee is given the opportunity to submit questions or complaints and every submission is answered. There have also been regular, random skip level meetings with the workers by senior management. The safety committee, which has 4 daily production workers out of the 15 members, meets monthly. The Safety Officer performs daily facility walks to monitor compliance and look for potential problems.

Also at Mektec there is no trade union. The company does not seem to discourage the trade union actively but it rather provides alternatives to avoid trade union. The factory has set up an association for the workers, with activities as library services, renting CD and karaoke for the break time etc. Workers rights are not an item.

Comment Mektec: Mektec always encourages its employees to express their opinions regarding to their work. The company also set up systems for their employees to express their concerns or complaints through several activities. Furthermore, Mektec allows its employees to express their abilities through activities such as Quality Circles Committees (QCC) and several other improvement project.

At Paragon the management discourages the formation of a union by prohibiting people to talk with more than 5 persons together and states workers have to talk to the management when there are problems. The workers strongly feel that the management does not want a union in the factory. Hence, not surprisingly, so far no union has been formed at Paragon.
There is no union at Murata. Similar to Innovex, it seems that workers are not aware of the freedom of association and the right to collective bargaining. There are trainings which deal with working hours, pay rates ad the like in which only staff participates. When workers have complaints they can put them in a suggestion box but it seems that nothing is done with them.

5.4.6 Excessive Working Hours and Intensive Production Rhythms

Table 5 presents an overview of regular and overtime working hours per production site.

During the time of the investigation there was due to limited orders not much work at Innovex. Workers indicate they want to work more but there is simply no work. This raises also problems. It is the company’s policy to compensate workers during regular workdays. As a consequence, it forces workers to take up holiday when there is no work in order to avoid paying them salary. It regularly happens that workers show up at the factory but sent home again and told they have to use one of their rest days. Finally, workers also mention that when workers are ill they are only allowed to rest for two hours. If they need longer they have to take a sick day and lose their daily pay benefits.

At LTEC, workers mention that their regular workweek is 8 hours per day during 6 days a week. Moreover, they indicate they are forced to work overtime for an additional 4 hours per day and on Sundays. This means that working hours at LTEC exceed the ILO standard. Comment LTEC : LTEC working hour is 8hours/day + overtime 2.5 hours/day (Max 10.5hours/day). LTEC adjusts the worker's working schedule to avoid 7 days working in a row. LTEC has not forced the workers overtime working and had got the consent of overtime working from the workers. LTEC ensures that the number of hours for working overtime and working on holidays should not exceed the 36hours / week. Thai law)

But even when LTEC workers work 10.5 hours per day instead of the 12 hours as claimed by the workers, LTEC still exceeds the ILO standard and the EICC.

At Murata workers state they work 12 hours per day, including overtime for five or six days per week, depending on the company’s schedule. There is regular overtime work, depending on orders. If there is a large order workers overtime is compulsory also during holidays. If there aren’t many orders, workers can take some holidays. Overtime and holiday pay is paid in accordance with company regulations.

At Innovex workdays are eight hours long, and the workweek is six days long, with Sundays off. During peak production workers overtime is compulsory. Currently there is not enough work so there is no overtime at all, moreover, workers are forced to take holidays even if they have showed up at the factory dressed and ready for work, only to be told that they must use one of their rest days, and the worker has no choice but to follow the orders Comment Innovex : This is not Innovex practice. Over the past two and a half years, we have had two shutdowns (one in August 2006 and one in December 2006). Both of these shutdowns were announced well in advance, employees were paid half their daily wages and given the option of supplementing that pay by taking annual leave for the other half of the day.

At MMI the workers must work 12 hours per day. Overtime is automatically required. For the outsourced workers it is written into their hiring contracts that they must work 12 hours per day. A temporary worker was intimidated by the agency that he cannot refuse overtime and will get dismissed immediately in case overtime is refused. One interviewed worker said that if they refuse overtime on Sunday, their salary will be cut with 1 day salary. Her working schedule over 2006
showed that she worked 2 Sundays per month in the low season. The peak season was 4 months this year, in that period she worked every Sunday (thus 7 days per week, 12 hours per day).

Based on other interviews MMI: The employer requires the workers to work 36 hours of overtime per week. Often the workers have no opportunity to take any day off in a month. The only time off is when the shift is changed (one per month), where workers will have almost a whole day before they will have to go to work again. The workers will have to work 324 hours per month. The employer will inform on Saturday whether the workers will have to work the following Sunday. As for Monday through Saturday the workers must work 12 hours per day. If the workers don’t want to work overtime they must provide the line leader with a reason. The line leader will at these occasions ask/plead/threaten the workers to stay as there is so much work to do.

Comment MMI: Overtime is performed only with the consent of our staff. We do not force our staff to work overtime if they do not agree to do so for whatever reasons that they may have.

At Mektec overtime is also forced by the management. Workers point out that in practice they cannot refuse overtime because only with a ‘very good’ reason they are allowed not to work. A normal working day is 10.5 hours for 6 days per week. During peak season they also work on Sundays which is about three months per year.

Comment Mektec: Regular working hour is 7 hours per day. Should there be any overtime in each day; Mektec would allow its employees to volunteer to work overtime. Mektec also makes sure that within one week, including their day off or any holidays, overtime would not exceed 36 hours per week. This is enforced by Thai Labor Law.

It would be better if Mektec refers to the EICC instead of referring to Thai labour Law which is legalising work weeks up 84 hours.

At Paragon overtime is not compulsory as is the case at Mektec. However, as wages are very low workers generally want to work more than the regular workday of 8 hours. The overtime is usually 3.5 hours. The company knows this and therefore has made overtime conditional on reaching the daily production target. In other words, workers are denied overtime if they do not reach the set production target, which is hard to meet.

Excessive working hours were also reported by some of the workers of Fujitsu, and Western Digital; 2-4 hours overtime plus overtime during the weekends is regular practice. This overtime is perceived as compulsory. At Fujitsu labourers stated that if they refused to work overtime without a very good reason they are put on a black list and receive warnings. After three warnings there is a chance you will be dismissed. In addition, it was reported that in case overtime is refused, the annual bonus is deducted, salary is cut or wage increases are not followed up. Further, workers said there are mandatory exercises of 15 minutes with music and trainer to prevent workers from falling asleep because they are so tired of the work.

At Western Digital workers indicate that supervisors threaten them with dismissal if they do not accept the overtime work. With 12-hour shifts, 7 days a week during peak season (which lasts 10 months a year according to workers) working hours in this factory are particularly excessive and unreasonable.

Finally, at Mektec and Paragon, workers are subject to degrading treatment and intensive production rhythms. Every month the manager is speaking to the workers just to yell and shout at them to make them work harder. Moreover, workers feel that targets are set which are impossible to complete. At Paragon there is also a weekly meeting with the supervisors to make them work
harder and the management threatens to close the factory in case they do not increase their efforts.

Comment Mektec : Yelling is not practiced within Mektec. Mektec has many other ways to encourage workers to work harder such Quality Circle Committee activities. Mektec set targets with careful consideration and we have exceeded our targets every year. Mektec to have records and evidence to support this. At Paragon there is a weekly meeting with supervisor to enhance workers attitude and guide them to work happily and effectively.

### Table 5: Regular working hours and overtime per factory

<table>
<thead>
<tr>
<th>Factory</th>
<th>Regular working hours</th>
<th>Regular Overtime</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>LTEC</td>
<td>8 hours, 6 days per week</td>
<td>2.5 according to LTEC, 4 hours per day according to the workers and every Sunday.</td>
<td>Compulsory overtime. 10.5 or 12 hours in each day, 63-84 hours per week.</td>
</tr>
<tr>
<td>MMI</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and 2 out of 4 Sundays.</td>
<td>12 hours in total each day, 72-84 hours p.w.</td>
</tr>
<tr>
<td>Innovex</td>
<td>8 hours, 6 days per week</td>
<td>No overtime</td>
<td>48 hours p.w.</td>
</tr>
<tr>
<td>Mektec</td>
<td>8 hours, 6 days per week</td>
<td>2.5 hours per day. During peak production (about 3 months per year) also on Sunday</td>
<td>Compulsory overtime. 10.5 hours in total each day, 63-73.5 hours p.w.</td>
</tr>
<tr>
<td>Paragon</td>
<td>8 hours, 5-6 days per week</td>
<td>3.5 hours per day. During peak production (June-January) every day including Saturday and Sunday</td>
<td>11.5 hours in total each day, 57.5-80.5 hours per week.</td>
</tr>
<tr>
<td>Murata</td>
<td>8 hours, 5-6 days per week</td>
<td>4 hours per day</td>
<td>12 hours in total each day, 60-72 hours per week.</td>
</tr>
<tr>
<td>Fujitsu</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and 2 Sundays per month</td>
<td>Compulsory overtime</td>
</tr>
<tr>
<td>Western Digital</td>
<td>8 hours, 5 days per week</td>
<td>4 hours overtime per day. During peak season (10 months per year) a 12 hour shift, 7 days per week.</td>
<td>Compulsory overtime</td>
</tr>
</tbody>
</table>

Note: With regular overtime is meant overwork performed on a day-to-day basis.

### 5.4.7 Health and Safety Conditions

At LTEC workers have mixed feelings about the working conditions. On the one hand, they point out that there is a nurse and on some days a doctor, sufficient protective gear and drinking water, trainings on hazardous chemicals and a clean canteen. On the other hand, they report there have been some minor and two major accidents in the factory, that several workers feel sick although they passed the annual health check, there are not enough toilets and protective clothing is not comfortable and is often not used because workers feel it prevents them from meeting production targets. Nonetheless, all and all it seems that LTEC takes working conditions serious. This is illustrated by the companies willingness to investigate the before mentioned accidents.

Comment LTEC : LTEC conducts health & safety education when they join the company. Protective equipments such as eye glasses, gloves, mask, helmet, and boots which is necessarily for their safety are provided and workers are required to wear protective clothing. LTEC displays sign boards to inform employees of hazards in the work place. The company does not set unrealistic production targets which can not be met with protective clothing.

Workers at MMI have a number of complaints concerning their working environment and are very concerned about their health and safety. First, the work MMI entails very heavy lifting. Second, the factory is very hot due to the casting oven with hot aluminium. The workers have heat rashes, sore and dry throats before they have completed their first year. Third, in the factory with the casting
oven, workers have to take out hot pieces with only simple cloth gloves. Further, as they are
pressured to speed up – it is said that some workers even take amphetamine to work faster - there
is not sufficient time to let the products cool off. Hence, sometimes the aluminium is splashing
around, occasionally leaving skin burns in case it hits the workers. Fourth, workers complain about
aluminium dust in the factory. When it rains, the water leaks which sometimes results in electrical
sparks because the electrical plugs are all covered in aluminium dust, which serves as the leader
of electrical current to the outside. The aluminium dust when wet turns into acidic waste with a foul
smell. The workers complained about this pool of acid to the management but it has not been
cleaned up. The factory building is old and workers are afraid it will collapse some day. Besides
aluminium dust and lead dust there dust from the sand paper used for polishing the pieces. Some
workers have to go regularly to the doctor to scrape out lead dust form the throat. When workers
cannot take it any longer they will be replaced to another department but the problem remains.
Fifth, the noise impacts the workers hearing. They are using headphones and mouth caps but they
do not offer sufficient protection.

One female worker even fell sick and appeared to have aluminium dust in her longs. She only
partly recovered and no improvements have been made since. Finally, the drinking water is not
clean in both factories. To the astonishment of the workers a public health and safety inspection did
not confirm their complaints.

Comment MMI: Workers’ performance based on targets was developed by Industrial Engineers
and is within stipulated standards. PPE is provided as appropriate, e.g. thick gloves for handling
hot work. There were no cases of amphetamine consumption that MMIT is aware of and MMIT’s
clinic do not possess or prescribe such drugs. MMIT does not engage in the use of lead or its
derivatives. PPE are provided as appropriate. There are also no records or medical reports of
these mentioned OHS related, or cancerous cases. MMIT has an in-house Safety Committee with
a certified Safety Officer. The Union Chair is a committee member of the Safety Committee. There
was no complaint receive from the workers nor the union regarding insufficient toilets and
unhygienic canteen conditions. A Canteen Committee, which is also comprised of mainly union
committee members, oversees the proper operation of the canteen and the selection of the caterer.
UV and filters are installed for the drinking water.

At Innovex workers point out that health problems include: Fatigued eyes, backaches, sore legs for
workers who are forced to stand. For workers using magnifying lenses all day long, some suffer
from fatigued eyes and migraine headaches; some have soreness in the eyes leading to headache.
One worker said that workers “have swollen red eyes that look like they have stung by wasps and
the have to stop working for a week to recover.” There is sufficient fire equipment at the factory but
to conserve electricity the lights close to the fire exit are largely dimmed. There are not sufficient
toilets and workers must wait in line, and workers complain about the canteen. Some workers
suffer from bladder diseases because they are forced to hold their urine. Some workers suffer from
abdominal pains or swollen legs and don’t know what is causing the pains. Apart from these
concerns, workers are also worried about inhaling toxic fumes, because they don’t know what
chemicals they are inhaling and what the effects will be. During yearly health check-ups, they have
told that their health is normal. Finally, workers report they are exposed to certain chemicals
(including Borik Acid) because of limited or protective gear. Due to the bad working conditions work
injuries happen regularly. Safety officers do come to inspect them but do not seem to write reports
or undertake any action.

Comment Innovex: Low concentrations of Boric acid are used in the gold plate process and all
industry standard safety standards are adhered to. Innovex provides personal protective equipment
for every employees working with chemicals. We conduct regular internal audits and, as noted,
were recently audited by BVQI (ISO certification agency) and certified for OHSAS 18001.
Employee health conditions are monitored regularly. Innovex recognizes the potential hazards
associated with microscope work and has complied with or exceeded all safety standards. Innovex has 109 toilets which are more than required by Ministry of Labor. All areas that have chemicals or possible fumes have the accepted standard safety monitors and controls.

The testimonies of the workers about the H&S situation at Innovex are in contrast with the comments of Innovex management.

At Mektec health and safety conditions seem up to standard. There is a problem with aluminium dust but good protection equipment is provided for free. Every year there is an extensive medical check up: including blood test, urine tests, x-rays of the lungs. The more dangerous the work the more medical check ups. Nonetheless, workers report an accident with a machine. A worker warned the management that the machine was defect but she still had to work with this machine and hurt herself badly. The management paid the medical costs and her sick leave. The worker returned to work although her hand never healed completely.

At Paragon there are problems with dust. Before workers used protection masks but recently the company abolished them because it wants to save money (!) In addition, similar to Innovex, workers who use magnifying glasses extensively, experience trouble with their eyesight.

Also at Murata working conditions are up to standard. There is a health centre for which workers do not have to pay. There are also few accidents and if any they are taken seriously. Further, workers point out that there is sufficient protection for working with chemical products, a clean canteen and sufficient toilets. In general workers are satisfied with the working conditions. Nevertheless, some still report problems with their eyesight and backaches because of heavy lifting.

At Western Digital the main health and safety problems mentioned are aluminium dust and noise. The aluminium dust is in the “kitting out” room where electronics parts are being put together before going to the clean room. Some electronics parts first have to go to the washing room, before going to the “kitting out” and the clean room. The noise problem is in the washing room, where the work is very hard (male workers). The workers do wear big ear covers. In the clean room the main problem is the low temperature (17celsius) in the factory necessary for the production process and the chemicals they have to work with. Most clean room workers have problems with their skin (itching). It is likely that this occurs because they have to mix chemicals at the end of their shift before going home. All production workers of the clean room have to mix these chemicals, one shift in the clean room contains about 1000 workers. When mixing the chemicals they still wear all their protective clothing. After the mixing the factory takes their protective clothes and washes them. The interviewed worker does not know what kind of chemicals they have to mix. But she thinks it’s not healthy, because a lot of workers have problems with their facial skins.

5.4.8 Awareness of Code of Conduct and Audits

None of the interviewed workers had any knowledge about codes of conduct and never seen any.

Several production sites (LTEC, MMI, Innovex, Western Digital, Fujitsu and Murata) have been visited by representatives of buyer companies but none of them has spoken with workers. It is also not clear what was the purpose of the visit: labour inspections or business. Some buyers have audited Western Digital. According to the management social standards are not a requirement of the buyers. They only require occupational health and safety. Furthermore, Western Digital only asks its suppliers for ISO certificates, whether they are lead free or not and they do random checks on what kind of metals are used. The company does not check its suppliers on social standards.
Comment HP: HP is scheduled to audit Western Digital Thailand in 2007 and has completed the Malaysia audit. HP is working to influence our first tier suppliers to implement more rigorous supplier SER programs with their own suppliers and lack of a supplier management program is a common non-conformance found during HP audits.

Comment LTEC: LTEC distributed the Code of Conduct booklet to all employees. Employees had a meeting to learn about the Code of Conduct. LTEC undergoes several factory inspections per year by many customers for trouble shooting, periodically quality audits and environmental audits. Comment Seagate: Seagate has sent the Electronics Industry Code of Conduct (EICC) to their suppliers.

Comment MMI: Workers are briefed on Company Policy and Work Rules during orientation and via monthly communication meetings. MMIT policy and work rules are based on current Thai Labour Law B.E. 2541. MMIT is TS16949/ISO 9002 certified.

Comment Innovex: Innovex has a written policy and a reminder was sent by email to all employees from the COO reminding them of the policy as recently as November 2006. Several customers require information regarding workers conditions. Typically, customers cannot speak with the workers because very few of the production workers speak English.
5.4.9 Summary of Violations

Table 6: Summary of EICC Violations in the Thai HDD Supply Chain

<table>
<thead>
<tr>
<th></th>
<th>LTEC</th>
<th>MMI</th>
<th>Innovex</th>
<th>Mektec</th>
<th>Paragon</th>
<th>Murata</th>
<th>Western Digital</th>
<th>Fujitsu</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Labour</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freely chosen labour</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Child labour avoidance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Working hours more than 60 hours</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Working hours: forced overtime</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No minimum wage paid/ overtime not paid/ unreasonable wage deductions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Workers indicate it is not a living wage</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>(in)Humane treatment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non discrimination</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Freedom of association</td>
<td>see note 1</td>
<td>see note 1</td>
<td>see note 2</td>
<td>X</td>
<td>see note 2</td>
<td>see note 3</td>
<td>x</td>
<td></td>
</tr>
</tbody>
</table>

| **Health and Safety** |      |     |         |        |         |        |                |         |
| Occupational safety   |      |     |         |        |         |        |                |         |
| Emergency preparedness|      |     |         |        |         |        |                |         |
| Occupational injury and illness |      |     |         |        |         |        |                |         |
| Industrial hygiene    |      |     |         |        |         | X      |                | X       |
| Physically demanding work | X   | X   |         |        |         |        |                |         |
| Machine safeguarding  |      |     |         |        |         |        |                |         |
| Dormitory and canteen | X    | X   | X       |        |         |        |                |         |

Note 1 The Northern region of Thailand is really tough to unionise. Companies are reallocating their factories from other parts of Thailand to the Northern region because wages are lower, government incentives are higher and there are no unions there. According to interviewed labour groups the local police man play the role of hit man. They told the story of an organizer, trying to organise workers, who was shot for doing this but fortunately not killed. This happened between 1 and 2 years ago. More recently a researcher on workers rights was threatened and decided to go back to Bangkok. The workers in this region are not familiar with unions.

Note 2: in a few cases a welfare committee or workers committee are set up instead of (or to prevent) a union. But these committees do not represent the workers rights as unions can do. In some cases the main tasks of these committees are birthday parties, library services, and organising karaoke etc.

5.5 Sony Hard Disk Drive Supply Chain in the Philippines

Figure depicts Sony’s Hard Disk Drive (HDD) supply chain in the Philippines. Below, information on working conditions for six suppliers (including two second-tier supplier) of HDD manufacturers is reported. Similar to the Thai HDD supply chain most suppliers produce equipment for more than one HDD manufacturer (indicated by the arrows).

Astec Power Phil. Inc.

Astec Power Phil. Inc. (hereafter Astec Power), in Cavite Philippines, established its manufacturing in 1994. It is 99.99% British, 0.003% Filipino and 0.001% American owned company. The parent company of Astec Power is a wholly owned subsidiary of Emerson which is headquartered in Carlsbad, California, USA and listed on the New York Stock Exchange. On April 28, 2006,

Working conditions at Astec Power are already discussed above and are therefore not addressed in this section.
Emerson acquired Artesyn Technologies and merged it with Astec Power (the parent company), creating the single largest power conversion supply manufacturer in the world. With over 25,000 employees, Astec/Artesyn is now the undisputed industry Leader. Astec Power has a total workforce of 4,000 employees in 275k sq ft. Its mission is for ACDC modules, servers, medium or high power custom and standard products. The company manufactures printed circuit boards of computer motherboards, magnetic coils for HDD, wiring coils, power supply for computers and machines, and DVD-EI. Customers of Astec are Sony, HP, Nokia, Fujitsu, IBM, LG, Compact and Certek Laguna. Products are exported to Japan, China, Europe and Panasonic. Local sub-contracting companies of the company are APC, MEC, Maxxon, Petronics, DKP, Ultimate, P. Imes, Radix Philippines and Dae duck.

**San Technology Inc.**
San Technology Inc., (hereafter San Technology), a Japanese owned company, was established in Cavite, Philippines in November 8, 1988, to expand production of magnetic head cores for computers for its parent company Sumitomo Special Metals Corporation. In May 2003, the parent company decided to join the Hitachi Group; Hitachi Metals Special Metals decide to form a strategic business alliance; Hitachi metals acquired 32.9% of the voting rights of Sumitomo special Metals from Sumitomo Metals Industries. In 2004, with effect from April 1, Sumitomo special metals Co, Ltd. And Hitachi Metals, LTD. merged their permanent magnet operations, with the view to expanding them under the new company name of NEOMAX CO. Therefore, since April 2004, San Technology is a subsidiary of Neomax Co.
The company has about 2000 employees; most of them were female workers. The youngest workers in the factory are 20 years old and there is no temporal employment because of the no-hiring policy implemented by Hitachi since the merger in 2003. Products manufactured are chips inductors, printed circuit boards for computers and magnets for Hard disk drives. Apart from Toshiba, San Technology produces for Hitachi (Laguna), Samsung, Hanstar, Fujitsu, IBM, Main Aike and P.IMES & Hayakawa (CEPZ)32. Products are exported to Japan, Singapore, Korea, Malaysia, Taiwan, China and Indonesia.

**Mechanical Keyparts Philippines Incorporation**
Mechanical Keyparts Philippines (MKP) Incorporation (hereafter MKP) is a 99.99% Japanese and 0.01% Filipino owned company that was established on September 26, 2000 at Cavite Economic Zone. The company was designed for the assembly of carriage spacers for the hard disk drives. It has a labour force of about 1500 of which 25% are regular or fixed employees and 75% are agency hired or Labor-Only Contracting (LOC) workers, also known as Sunpiro. Apart from for Toshiba, MKP makes products for Nidec Subic, Nidec Laguna, Nissin Precision (Laguna), TRC and Kapco manufacturing and exports to Singapore, Japan, Malaysia and Thailand.

**Micro-device Technology**
Micro-device Technology (hereafter MD-Tech), separated from San Technology Inc. and established its own manufacturing production on January 1, 2005. It is fully owned by Sumitomo Metal Micro-Devices, Inc. In 2004 the company had a labour force of about 1,000 employees of which 70% were fixed and 30% were probationary employees. On 2006, after the company separated from San Tech, employment was lowered to 900, all fixed workers; 90-95% are females and 5%-10% are males. Its main products are printed circuit boards, flat screen TVs, hard disks, TV slides, DW rewind for computers, plasma displays which are produced for TMD, Samsung, Nanox, PIT, Toshiba, Nokia, SMDR, Panasonic, Hayakawa, and P. Imes.

---
32 Seagate/Maxtor indicated that San Technology is not one of their suppliers.
Tsukuba Die-casting Corporation
Tsukuba Die-casting Corporation (hereafter Tsukuba), a 100% Japanese-owned company was established in the Cavite economic Zone (CEPZ) on April 9, 1996. The company has a total workforce of 1,000 of which 30% are regular and 70% are temporal workers. Among the latter, 30% are agency hired. Workers identified Toshiba as one of the clients of Tsukuba. Local subcontractors of the company are Kapco, P-ton and CAM Laguna. The company is a supplier of aluminium base for HDDs. It has a unique position of having two other small Japanese firms located with it in the same compound: KAPCO for coating of aluminium die-cast and P-TON for plastic injection. Thus, advantage of reducing production time, providing close communication, and interaction among the three firms, and reducing cost for the customer who has deal with only one firm with regard to product specifications. On the other hand, while having received instructions for specifications directly from Toshiba for the base and cover supplies, it must closely interact with Kapco for surface treatment and with P-Ton for plastic injection parts. Such agglomeration economies originating from co-location of suppliers is exemplified by the fact that lower-tier suppliers Kapco and P-ton are located in the same compound as higher-tier supplier Tsukuba Die-casting.

Kent Adhesive Products Co.
Kent Adhesive Products Co. (hereafter Kapco), a 99.99% Japanese and .0025% Filipino was established on May 9, 1996 in Cavite Philippines. It is a manufacturer of surface coated hard disc frames and other coated products and electronic parts if similar feature. The identified products produced by the workers in the production were HDD 2.5-1.8, HDD base, SH cover, top cover and HDD plating for Fujitsu, MKP, EMECEM-Subic, PTON, Tsukuba and Bridgestone and exported to Japan and China. Around 500 workers are employed at Kapco. Most of the workers are agency hired by Sunpiro manpower agency. Kapco uses the following sub-contracting companies: MKP, Tsukuba, Dayap and Emecem.

Hitachi Global Storage Technologies Philippines Corporation
Hitachi GST was formed as a result of the strategic combination of IBMs and Hitachi’s storage technology businesses. Hitachi Global Storage Technologies Philippines investments are focused on the manufacture of Hard disk drive (HDD) and HDD component parts such as head gimbal assembly or magnetic heads, slider and headstack assembly for, among others, IBM, Apple and Dell.. Subcontractors of Hitachi GST are the San Technology, Micro Device Technology (MD Tech) and Luzon Magnetics. The company was established on May 11, 1994, is located in Laguna Technopark Inc. and employs about 7000 employees.

Fujitsu Computer Products Corporation of the Philippines
Fujitsu Computer Products Corporation of the Philippines is 100% Japanese and fully owned subsidiary of Fujitsu Limited in Japan. It was established in February 1, 1995 at Carmelry Industrial Park I-SEZ Canlubang, Laguna Philippines. Its line of business is for the manufacture of Magneto Optical Disk (MOD) Drives, Magnetic Hard Disk drives (HDD’s), semi-finished computers, components parts and accessories. It was considered by PEZA as a Pioneering activity, FCPP expanded rapidly in its first 5 years of operation exporting its products to the United States, Europe, Japan and Southeast Asian countries. The HDD production started on April 1996. The company has a 6,158 total number of employee as April30, 2006 wherein; 5,443 (88%) are the operators which composed by 96% female and 4% male with 715 (11%) engineers, staff and technicians in which 65% are male and 35% are female. The products of the company are mainly supplied to its mother company which is the Fujitsu limited in Japan and also provided to Sun Micro/SAE and the products are exported to USA and China.
5.6 Working Conditions in the Philippine HDD Supply Chain

5.6.1 Employment is Freely Chosen
No evidence was found on forced or bonded labour.

5.6.2 Discrimination
Most of the workers in the electronics factories were direct hired (not agency hired) Labor-Only contracting or the manpower agencies already existed in the zone in which there are factories that are supplied with workers by the agencies like in the case of MKP, Kapco and Tsukuba. It is beneficial for the companies hiring employees from LOC’s since there will be no regularization of employment and no benefits / incentives will be spend on the workers.

Astec is practicing the hiring of apprentice employees where they will only give 75% of the minimum wage for the apprentices as legal regulations.

A number of unequal treatment or discrimination cases were found, mainly relating to discrimination of contract workers. In some factories contract workers were denied holiday (Astec Power, Kapco) and paid sick leave (Kapco). In the latter company the majority of workers work on
a contract basis. Workers pointed out that the management of Kapco also discriminates on sexual orientation as it does not want to hire gay or lesbian workers.

At Astec the salaries of regular employees are paid on a monthly basis. The highest paid workers are those who have stayed in the factory for more than five years. They receive an average of PhP350 to PhP400 daily including benefits and incentives based on their monthly wage rate. On the other hand, contract workers receive only PhP254.00 on daily rate while apprentices receive 75% of the minimum wage computed at a daily rate.

At Fujitsu opportunity on training and promotion is not equal according to the interviewees, the one who were promoted and sent for training to other countries are those who were closely related or favorites of higher-positioned employees.

5.6.3 Child Labour

At Fujitsu the youngest workers in the factory are aging 15 to 18 years old which are recommended or had been supplied by a identified community orphanage known for offering under aged workers. The company required parent consent signed by parents or guardians of the applicants.

5.6.4 Freedom of Association and the Right to Collective Bargaining

In several factories violations of the freedom of association and the right to collective bargaining were reported. Company management is strictly prohibiting the workers on the memberships on unions and threatened them that the company will be closed or relocated whenever there were unions to be organized.

Workers at MKP, Kapco and MD-Tech pointed out that at these factories unions are strictly prohibited by the management.

At San Technology, it was mentioned that the workers had planned to organize a union back in 2003 but this was detected early on by the management. To bust the union, the company management immediately transferred some of the workers involved to different departments in order to make it difficult for them to meet and discuss their organizing plans. While some have been promoted to higher positions, specifically to sub-leader or to line leaders, none of the workers obtained higher supervisory or managerial positions. The explanation behind the promotions is that under Philippine labour law workers or employees who have supervisory or managerial functions cannot become members of a union of workers. If the union accepts members who have supervisory functions, their union registration will be revoked by the Department of Labour and Employment.

33 Explanation: Previous documentation and research by WAC revealed that the Sisters of Mary is an institution that gather teenagers from the rural and depressed areas, house them in a convent and provide their high school education under a scholarship program which is financed by philanthropic entities including Korean and Japanese investors. After graduation, the teenagers are assisted by the Sisters of Mary in seeking and applying for a job and provide their boarding houses until such time that they have gained a relatively stable job. In some cases, the Sisters of Mary are either sought out or have an agreement with certain companies where the teenagers would be brought after graduation. While in school, the students are trained with technical and homeroom skills and with obedient attitudes inside the convent where they stayed. Basically, the institution supply young, cheap and meek or docile labor to companies. Since teenagers graduate from high school usually at the age of 16 and are thus underaged or minors under Philippine labor laws, the company requires a parental or guardian consent to avoid prosecution with a violation of the Philippine Labor laws.
At Tsukuba there is no union in the company but there was a report that there was a plan to organize one last January 2006. However, when the management found out, they ordered the transfer of 10 workers into separate areas to prevent union formation.

5.6.5 Wages and Overtime Payment

Workers at Astec Power and Fujitsu said their wage is not sufficient to cover living expenditures. At Astec Power they complained that they even have to pay for drinking water. At Fujitsu the wage rate is based on the hours of work of the workers with a daily target quota. Workers at San Technology and MD-Tech indicated they are satisfied with their wage. Workers at MKP and Tsukuba pointed out that the wage is sufficient for single workers but no enough to support a family of multiple persons.

At the time of the research the minimum wage was PhP254.00. The new wage order for a new minimum wage is PhP272.00 in the region where the companies are located. Apprentice workers receive 75% of that as provided for by the Philippine labour laws.

5.6.6 Excessive Working Hours and Intensive Production Rhythms

Table 3 presents the regular working hours and overtime per factory for which information was found. In all the factories except MD-Tech, a few hours overtime per day is standard practice and in most cases the number of hours by far exceeds the ILO (48+12) maximum number of working hours. Moreover, in many factories overtime is compulsory, meaning that workers are forced to do overtime, and production rhythms are inhumane.

At Astec Power, San Technology, MKP and Tsukuba four hours per day overtime is normal and compulsory. Except for Astec Power, overtime on Sunday is mostly voluntary (although ‘voluntary’ at MKP means that workers need to have a good reason to refuse) but obligatory during peak production.

At Fujitsu working days of the workers depends on the production in which when the production is low, they are required to work for 8 hours a day, 6 days a week with 3 hours overtime while when the production is high, they should work for 4 hours daily, 8 hours Sunday overtime and the engineers for 5 hours overtime a day.

At Hitachi Global Storage regular working hours are 8 hours, six days per week for the first two weeks and 8 hours, 5 days a week for the last two weeks of the month. The workers render 8 hours regular work plus 3 hours of mandatory overtime daily. Sunday 8-hour overtime is not normal and happens only when the demand for production is high. There is no evidence that overtime is compulsory. Like in other factories, peak production has no regularity and depends on the volume of order of the customer.

In the Philippines, as may be deduced from the information gathered from the different factories it is normal and standard for a worker to render 12 hours (8 hours regular and 4 hours mandatory overtime) of work daily for 6 days with mandatory Sunday or rest day overtime when production is high.
Table 7: Regular working hours and overtime per factory

<table>
<thead>
<tr>
<th>Factory</th>
<th>Regular working hours</th>
<th>Regular Overtime</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Astec Power</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and on Sunday during peak production</td>
<td>Compulsory on Sunday. 72-84 hours per week</td>
</tr>
<tr>
<td>San Technology</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and on Sunday during peak production</td>
<td>Compulsory overtime. 72-84 hours per week</td>
</tr>
<tr>
<td>MKP</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and on Sunday during peak production</td>
<td>Overtime on Sunday is voluntary but workers need to ask permission not to work. During peak production overtime on Sunday is compulsory. 72-84 hours per week.</td>
</tr>
<tr>
<td>MD-tech</td>
<td>8 hours, 6 days per week</td>
<td>No regular overtime except during peak production.</td>
<td>Compulsory on Sunday during peak production. 48 hours per week.</td>
</tr>
<tr>
<td>Tsukuba</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day and on Sunday during peak production</td>
<td>Compulsory overtime. 72-84 hours per week</td>
</tr>
<tr>
<td>Kapco</td>
<td>8 hours, 6 days per week</td>
<td>4 hours per day</td>
<td>Compulsory overtime. 72 hours per week</td>
</tr>
<tr>
<td>Fujitsu</td>
<td>8 hours, 6 days per week</td>
<td>3 hours per in low season, 4 hours peak season and engineers 5 hours per day and on Sunday during peak season.</td>
<td>Compulsory overtime.66-91 per week.</td>
</tr>
<tr>
<td>Hitachi GST</td>
<td>8 hours, 6 days per week</td>
<td>3 hours per day. On Sunday during peak season</td>
<td>About 66 hours per week.</td>
</tr>
</tbody>
</table>

Note: With regular overtime is meant overwork performed on a day-to-day basis.

5.6.7 Health and Safety Conditions

The safety and health conditions vary significantly across factories. General complaints include: (1) bad working conditions in terms of temperature (Fujitsu), smell or dust (Astec Power and, Tsukuba), frequent small accidents such as cuts (Astec Power).

At Kapco workers pointed out that the production area is not fully ventilated. There are various reports of diseases (bronchitis, dizziness, sinusitis) and cough because of bad chemical odour and the lack of sufficient protective clothing. Workers also said there have not been improvements in working conditions since they started complaining.

Mentioned chemicals workers of San Technology work with are: Isopropyl alcohol, adhesives, UV-transparent, acetone, flux, lead, ammonia, silicon, nitric acid, and sodium hydroxide.

At P.IMES the chemicals or substances they were usually using were alcohol, acetone, soldering materials and paints.

At Astec chemicals or substances used in the production were IPA, flux, soldering materials, solvent, lead, araldite, residue, thinner, sunning bar, adhesives and thermal.

At Kapco chemicals that present in the production area were nitric acid, chromium, nickel and IPA.

At Tsukuba-die casting chemicals or substances used in the production were molding materials, metal or iron, and cleaning chemicals.

In all factories protection materials are supplied.

Finally, for Hitachi Global Storage workers indicated that working conditions were in general very good. In particular workers praised the strong environmental commitment of Hitachi Global Storage, which aims to reduce the usage of harmful chemical substances.
5.6.8 Awareness of Code of Conduct and Audits

Most of the interviewed workers did not known what a code of conducts is and for whom they are made. Some clients of a particular company visited the factory not to look at the condition of the workers but to inspect the production process because many of the products delivered to them were rejected. When speaking about the Corporate Social Responsibility (CSR) policy, workers told about the company policies, rules and regulations in the production for the customers’ satisfaction and also for the environment management. Labour issues were not given too much attention by the company to be part of their CSR policy.

5.6.9 Summary of Violations

Table 8: Summary of EICC Violations in the Philippine HDD Supply Chain

<table>
<thead>
<tr>
<th></th>
<th>Astec Power</th>
<th>Hitachi Global Storage</th>
<th>Fujitsu</th>
<th>San Technology</th>
<th>MKP</th>
<th>MD-Tech</th>
<th>Tsukuba</th>
<th>Kapco</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Labour</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freely chosen labour</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Child labour avoidance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Working hours more than 60 hours</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Working hours: forced overtime</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>no minimum wage paid/overtime not paid/unreasonable wage deductions</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Workers indicate it is not a living wage</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(in)Humane treatment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non discrimination</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Freedom of association</td>
<td></td>
<td></td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td><strong>Health and safety</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Occupational safety</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergency preparedness</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Occupational injury and illness</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Industrial hygiene</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Physically demanding work</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Machine safeguarding</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dormitory and canteen</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
</tbody>
</table>